WSSCWATER
DELIVERING THE ESSENTIAL

Commission-Wide HVAC Replacement

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Section Manager, Facility Engineering & Construction

October 28, 2026



Housekeeping Items

- Please put phones on silent or vibrate mode.
- Any information provided today is not legally binding.
- Audience introductions and questions will be after the presentation.
- WSSC Water reserves the right to not answer questions asked and/or submitted.
- Presentations and sign-in sheets will be posted here: **https://www.wsscwater.com/work-us/procurement/early-engagement-vendor-sessions/past-contract-events-documentation**
- To receive up-to-date contracting information, visit the Procurement Office's website at **www.wsscwater.com/secondary-landing-page/procurement**

WSSC Water **at a Glance**

As a not-for-profit public utility, we serve our customers, not shareholders. Every dollar collected is reinvested into our infrastructure, technology and workforce to strengthen reliability, improve service and protect public health for generations to come. That commitment has helped us achieve **108 years without a single drinking water quality violation, ever.**

8th
Largest combined water and wastewater utility in the United States by population served

1.9M
Residents served

1,000 Sq. Mi.
Size of our service area

160M+ Gal.
Water produced daily at 2 filtration plants

65M+ Gal.
Wastewater treated daily at 6 facilities

500,000+
Laboratory tests performed every year

1,800+
Team H_2O members deliver on our mission

11,000+
Miles of pipe

60+
Water storage tanks

47,000+
Fire hydrants

$1.9B
FY 2027 Operating & Capital Budget

$9B
In infrastructure assets maintained on behalf of our customers

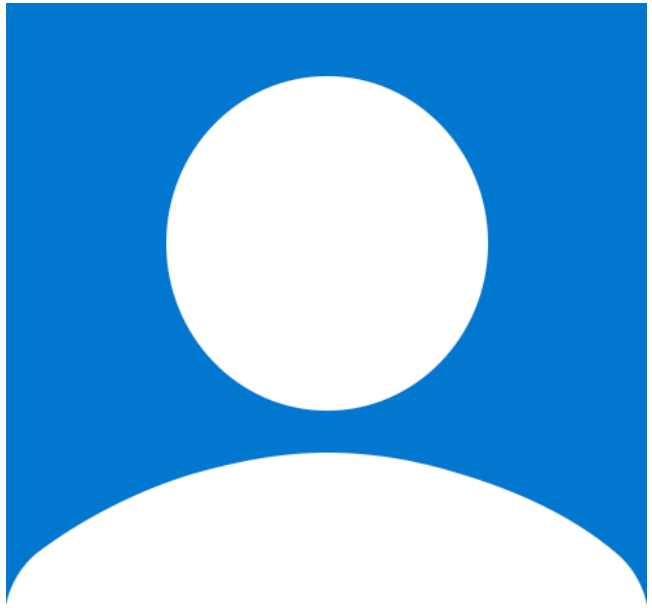
Agenda

1. Team Introductions
2. Contract Objectives
3. Contract Overview
4. Keys to Success
5. Contract Compliance
6. Supplier Portal and OpenGov Platforms
7. Questions

Team Introductions

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Sustainability Support Services Division



Reza Saadat

Principal Mechanical Engineer / Project Manager



Jacob Beschner

Section Manager Facility Engineering and Construction



Duncan Mukira

Division Manager Sustainability and Support Services Division

Contract Objectives

- Establish an Indefinite Delivery, Indefinite Quantity Contract (IDIQ) to provide heating, ventilation, and air conditioning (HVAC) equipment replacement, installation, and related mechanical services across WSSC Water facilities.
- Develop and award a competitively solicited, multi-award IDIQ contract through an RFP process, ensuring a pool of qualified contractors.
- Promote safe, reliable, energy efficient operations while minimizing disruptions to facility operations.
- Deliver consistent quality, timely responsiveness, and competitive pricing.

Contract Overview

WSSC Water identifies HVAC replacement needs and develops a detailed scope for each project.

- **Mechanical Services**
  Installation and replacement of; Air Handling Units, Condensing Units, Boilers, Variable Air Volume systems, Chillers, Unit Heaters, and Fan Coil Units.
- **Integration Services**
  WSSC Water's Building Automation System (BAS)
- **Electrical Services**
  Load calculations, wiring, and electrical integration.
- **Miscellaneous Services**
  Removal/disposal of HVAC equipment, minor repairs/modifications, and design drawings.

Contract Overview

Services will be performed at WSSC commission-wide facilities:

- Water/Wastewater Treatment plants
- Water/Wastewater Pumping stations
- Depots
- Office Buildings
- Leased Spaces

Keys to Success

- Demonstrated experience replacing HVAC systems in occupied and 24/7 operating facilities.
- Accurate site surveys, coordinated submittals, realistic schedules and responsive communication.
- Competitive pricing.
- Qualified personnel and safe work practices.
- Proper integration, equipment startup, testing, adjusting and balancing, and commissioning.
- Complete closeout documentation, training, warranties and timely deficiency correction.

Contract Compliance

- Follow WSSC Procurement Regulations, contract terms, and task order requirements.
- WSSC Water does not guarantee a minimum quantity of work.
- Maintain required licenses, insurance, safety measures and applicable code compliance.
- Obtain required approvals before changes or extra work, document progress and inspections.

Supplier Portal and OpenGov Platforms

or Visit:

https://www.wsscwater.com/supplier

or Visit:

https://procurement.opengov.com/portal/wsscwater



Early Engagement Vendor Session Inquiry Form

https://forms.office.com/g/c3xHCEqjgG



Early Engagement Vendor Session Post-Event Survey

https://forms.office.com/g/57Ws7Ur0Xf

Questions?

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