



# Lawn and Landscape Maintenance

**Milton Buchler III**

Section Manager, Grounds Maintenance

July 1, 2026



# WSSC Water at a Glance

As a not-for-profit public utility, we serve our customers, not shareholders. Every dollar collected is reinvested into our infrastructure, technology and workforce to strengthen reliability, improve service and protect public health for generations to come. That commitment has helped us achieve **108 years without a single drinking water quality violation, ever.**



**8th**  
Largest combined water and wastewater utility in the United States by population served



**1.9M**  
Residents served




**1,000 Sq. Mi.**  
Size of our service area



**160M+ Gal.**  
Water produced daily at 2 filtration plants



**65M+ Gal.**  
Wastewater treated daily at 6 facilities




**500,000+**  
Laboratory tests performed every year



**1,800+**  
Team H<sub>2</sub>O members deliver on our mission



**11,000+**  
Miles of pipe




**60+**  
Water storage tanks



**47,000+**  
Fire hydrants



**\$1.9B**  
FY 2027 Operating & Capital Budget



**\$9B**  
In infrastructure assets maintained on behalf of our customers

# Agenda

1. Team Introductions
2. Contract Objectives
3. Contract Overview
4. Keys to Success
5. Contract Compliance
6. Supplier Portal and OpenGov Platforms
7. Questions

# Team Introductions

Facility Services Division



# General Services Department

## Grounds Maintenance



**Allison Wilson**

Director, General Services



**Keith Wharton**

Division Manager, Facilities Services



**Milton Buchler, III**

Section Manager, Grounds  
Maintenance



**William "Bill" Bayliss**

Maintenance Contracts Inspector

# Contract Objectives

WSSC Water will be advertising two separate solicitations for comprehensive lawn and landscape maintenance services located throughout its service area **Montgomery County Contract** (82 sites) and **Prince George's County Contract** (107 sites). The selected Contractor(s) will:

- Maintain safe, clean, and professional-looking facilities.
- Ensure vegetation does not interfere with utility operations, site access, security, or safety.
- Preserve and enhance the appearance of WSSC Water properties.
- Perform services in compliance with applicable environmental, safety, and regulatory requirements.
- Provide responsive service and additional grounds maintenance support as needed.

# Contract Overview

The Scope of Services include but are not limited to:

- Grass mowing, trimming, and edging
- Spring and fall cleanups
- Weed control and pesticide application
- Mulching and fertilization
- Shrub and tree pruning
- Kudzu treatment (where applicable)
- Debris and trash removal
- Maintenance of fence lines, drainage areas, and access paths
- Landscape-related additional work on a Time and Materials basis

# Keys to Success

WSSC Water is seeking  
Contractors that can demonstrate:



- Experience performing large-scale commercial lawn and grounds maintenance services across multiple locations.
- Sufficient staffing, supervision, and equipment resources to service all assigned sites in accordance with the contract schedule.
- Ability to perform routine and seasonal services without interruption.
- Consistent, high-quality workmanship and attention to detail.
- Timely response to service requests, deficiencies, and additional work requirements.
- Strong safety culture and compliance with OSHA, MOSH, Maryland Department of Agriculture, and environmental regulations.
- Proper licensing and certifications for pesticide and herbicide applications.
- Responsible vegetation management practices that protect WSSC Water facilities, the public, and the environment.

# Contract Compliance

The selected Contractor(s) will be expected to demonstrate a commitment to safety, quality, responsiveness, and regulatory compliance throughout the life of the contract. required to comply with all applicable contract requirements including:

## Licensing and Certifications

- Maintain all required business licenses and permits.
- Hold a valid Maryland Certified Commercial Applicator License for pesticide and herbicide applications.

## Safety

- Comply with all applicable OSHA, MOSH, and WSSC Water safety requirements.
- Ensure personnel are properly trained and equipped to perform the work safely.



# Contract Compliance (2 of 3)

## Environmental

- Adhere to all federal, state, and local environmental regulations.
- Utilize approved vegetation management, pesticide, and herbicide application practices.

## Performance and Reporting

- Perform services in accordance with the established schedules and contract requirements.
- Submit required inspection reports, service records, and invoices accurately and on time.
- Promptly address deficiencies identified by WSSC Water.



# Contract Compliance (3 of 3)

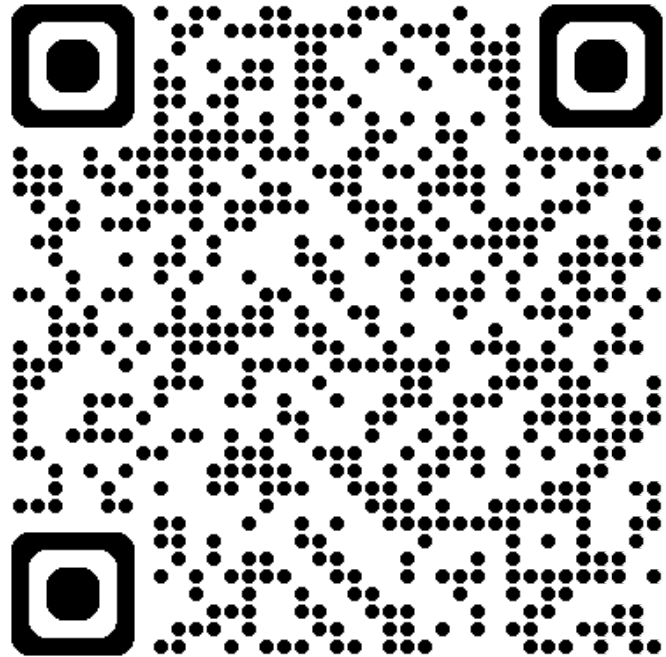
## Staffing and Equipment

- Maintain adequate staffing, supervision, and equipment to perform all required services throughout the contract term.

## Site Access and Security

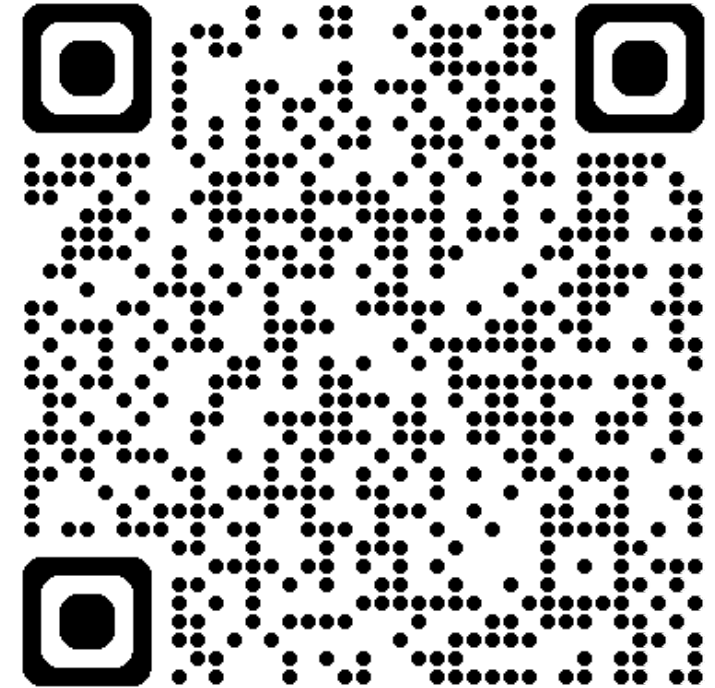
- Coordinate work activities with WSSC Water personnel.
- Comply with all facility access, security, and operational requirements.
- The selected Contractor(s) will be expected to demonstrate a commitment to safety, quality, responsiveness, and regulatory compliance throughout the life of the contract.

# Supplier Portal and OpenGov Platforms



or Visit:

<https://www.wsscwater.com/supplier>



or Visit:

<https://procurement.opengov.com/portal/wsscwater>

# Questions?





# Early Engagement Vendor Session Inquiry Form

<https://forms.office.com/g/c3xHCEqjgG>



# Early Engagement Vendor Session Post-Event Survey

[https://forms.office.com/g/57  
Ws7Ur0Xf](https://forms.office.com/g/57Ws7Ur0Xf)