



Water Treatment Services for HVAC & Biosolids for Eleven Locations

General Services Department & Production Department

Richard Lawler, Section Manager (Laurel Maintenance)

June 4, 2026

Strategic Plan for Our **Smart One Water** Future



Vision

In every home, in every business, we make everything possible by ensuring access to dependable and safe water for everyday life.

Smart One Water Mission

WSSC Water ensures all communities thrive by ethically delivering safe, reliable and sustainable water and wastewater services.

Promise

Continue the legacy of treasuring our water, customers and employees through dedicated service for current and future generations.

Values

Just. Accountable. Caring. Community Focused. Excellent. Trustworthy.

Strategic Priorities



**Workforce
Development**



**Culture
Shift**



**Affordability &
Financial
Viability**



**Sustainability &
Resiliency**



**Asset
Management &
Infrastructure
Reliability**



**Optimizing
Operations**



**Customer
Engagement &
Partnerships**



**Digital
Transformation**

Agenda

1. Team Introductions
2. Contract Objectives
3. Contract Overview
4. Keys to Success
5. Contract Compliance
6. Supplier Portal and OpenGov Platforms
7. Questions



Team Introductions

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General Services Department: Facility Services Division

- **Richard Lawler**, Section Manager (Laurel Maintenance)
- **Jerome Hudson**, Section Manager (Building Maintenance)

Production Department: Biosolids Management Division

- **Joshua Mah**, Section Manager (Plant Engineering)



Contract Objectives

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Award **one (1) comprehensive service contract** for **eleven (11) WSSC Water facilities** throughout **Montgomery County, Prince George's County,** and **Howard County, Maryland.**

- The expectation of this Contract is to provide a comprehensive, compliant, and uninterrupted water treatment program for Biosolids and HVAC, steam, condenser water, chilled water, glycol, decorative fountain, and water softener systems.
- The Contract will support operational reliability, equipment longevity, water quality, and regulatory compliance for mission-critical infrastructure.



Contract Overview

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The Contractor will be responsible for comprehensive Water Treatment Services including:

Water Treatment Program Management:

- Maintain Biosolids and HVAC, steam, condenser, chilled water, glycol, and decorative fountain systems
- Control corrosion, scale, algae, bacteria, and slime
- Ensure compliance with EPA, state, local, and WSSC Water requirements

Chemical Treatment & Equipment:

- Supply and manage all treatment chemicals
- Maintain pumps, feeders, controllers, and treatment equipment

Contract Overview (cont.)

The Contractor will be responsible for comprehensive Water Treatment Services including:

Water Testing & Reporting:

- Perform routine water sampling and analysis
- Submit required reports, logs, and Legionella testing results

Operational Support:

- Provide qualified personnel and respond to all emergency requests
- Coordinate site access and scheduling with WSSC Water



Keys to Success

Keys to Success

- Experience in water treatment services for HVAC, boiler, condenser, chilled water, and water softener systems
- Qualified water treatment technicians with demonstrated technical expertise and industry experience
- Strong regulatory knowledge and compliance with EPA, Maryland, and WSSC Water requirements
- Consistent, compliant water treatment performance across all facilities
- Proactive monitoring, testing, and correction action implementation
- Reliable chemical treatment and equipment maintenance programs

Keys to Success (cont.)

- Timely and accurate reporting, sampling, and documentation
- Strong attention to operational efficiency and system reliability
- Rapid response to system deficiencies and emergency requests
- Effective coordination and communication with WSSC Water personnel
- Competitive pricing and effective management of chemical and service costs



Contract Compliance

Contract Compliance

- **Water Sampling Reporting:** Must conduct all required water sampling, testing, monitoring, and reporting within the specified contract timeframes
- **Chemical Treatment Management:** Must maintain required chemical treatment levels to control corrosion, scale, algae, bacteria, slime, and microbiological growth
- **Regulatory Compliance:** Must comply with all applicable EPA, OSHA, Maryland Department of Environment (MDE), and WSSC Water environmental and safety requirements
- **Qualified Personnel:** Must provide qualified and experienced water treatment technicians and maintain approved staffing through the contract term

Contract Compliance (cont.)

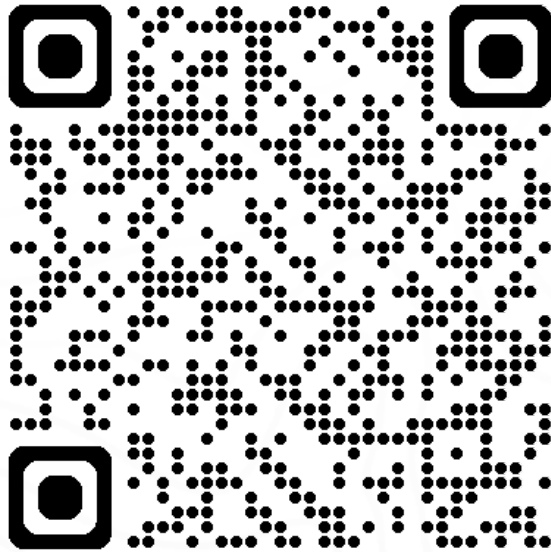
- **Independent Laboratory Testing:** Must utilize a State of Maryland-approved independent testing laboratory for required testing and analysis services
- **Equipment Maintenance:** Must maintain all pumps, feeders, controllers, testing equipment, and chemical feed systems in safe and operable condition
- **Safety Requirements:** Must maintain and follow an approved Safety Plan and ensure compliance with all site safety and chemical handling requirements
- **Emergency Response:** Must respond promptly to system failures, treatment deficiencies, and emergency service requests to minimize operational disruptions



Supplier Portal and OpenGov Platforms

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Scan to register with the Supplier Portal

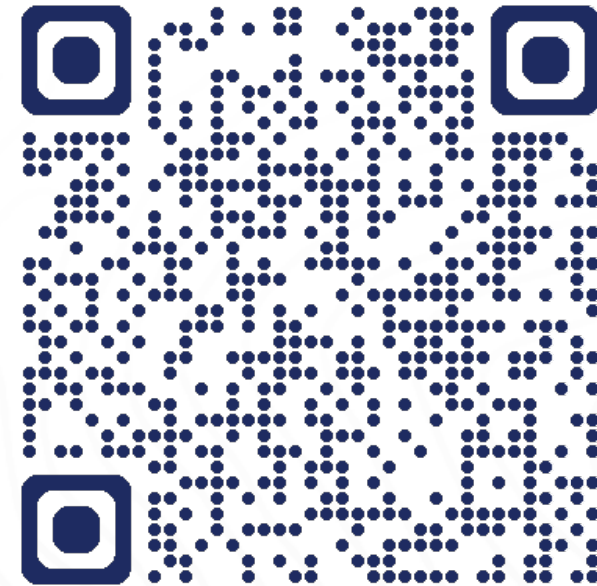


or **Visit:**

<https://www.wsscwater.com/supplier>



Scan to register with OpenGov



or **Visit:**

<https://procurement.opengov.com/portal/wsscwater>



Questions?

Early Engagement Vendor Session Inquiry Form



<https://forms.office.com/g/c3xHCEqjgG>

For past event's presentations and sign in sheets, visit
www.wsscwater.com/work-us/procurement/outreach-events



Early Engagement Vendor Session Post-Event Survey



<https://forms.office.com/g/57Ws7Ur0Xf>

