



# Tap Into Business

December 2, 2025

# A Moment of **Gratitude**



A quick pause to reflect on what grounds us — and why this work matters.



# What are you **Grateful** For?

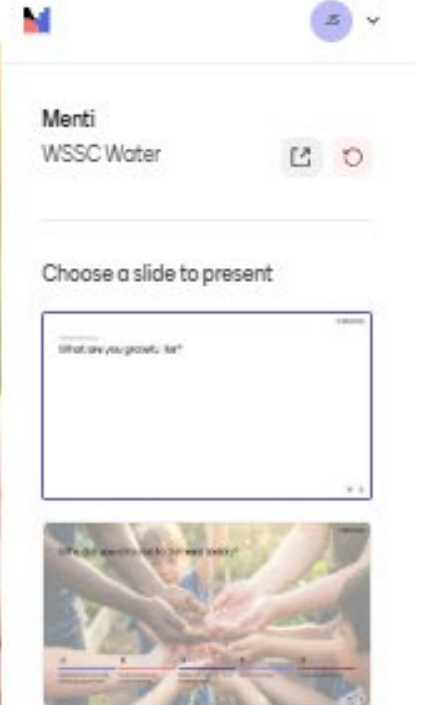
Join at [menti.com](https://menti.com) | use code 7579 3065



Gratitude Word Cloud

## I'm grateful for...

fast bold  
creative  
leader focus  
transpiration inspiration





# Two Different Paths.



# One Shared Hope.



Water is life... and how we protect it — and access it — defines the opportunities for those we love.





*Dash-in car wash in  
Prince George's County*



*Firefighters from Station 810  
in Prince George's County*

## **WATER, WATER EVERYWHERE!**

Beyond water for drinking, thriving communities count on WSSC Water for public health, safety and a host of other needs. Imagine what your day would look like without water. From making coffee to washing laundry to enjoying time at the pool, water is the key ingredient.



*Siyan is a customer from  
Prince George's County*



*Tropix Laundromat in  
Montgomery County*



*Kash is a customer from  
Montgomery County*



*Fairland Sports & Aquatics Center  
in Prince George's County*



# Why **This Moment** Matters

Real families. Real neighborhoods. Real **impact**.

- Water touches every moment of daily life.
- Our system must never fail the people who rely on it.
- Local businesses and workforce help keep that system strong.
- Our readiness — **together** — shapes the region's stability.

This work is **too important** to sit on the sidelines...**DIVE IN!**



# Why are you in this room?

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Menti

WSSC Water

Choose a slide to present

What are you grateful for?

0/1



# Building a Stronger Local Economy **Together**



Public infrastructure  
spending fuels small  
business growth

Contracting dollars stay  
in our region when  
local firms compete

Successful local  
firms create jobs,  
innovation, and  
community wealth

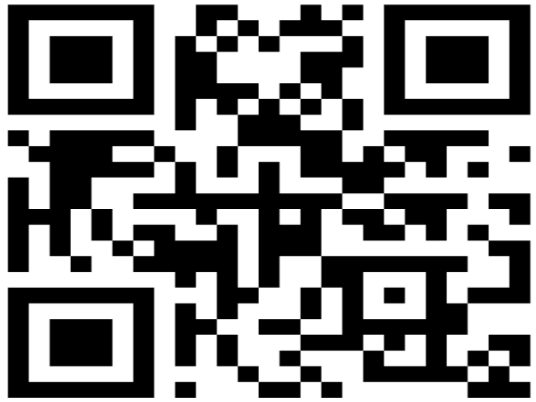
A strong vendor  
ecosystem strengthens  
WSSC Water's long-  
term resilience

**Together**, we protect the stability of families and futures that depend on us.



# Small Local Business Enterprise (SLBE) Program

A pathway to compete



Apply Here

- A preference on eligible solicitations  
*(Evaluation points or price preferences)*
- Eligibility for SLBE-designated opportunities
- SLBE identification in the Supplier Portal
- A path for local firms to grow

Your business is a critical link in delivering **sustained** & **transformative** change.



# Economic Impact **Beyond Contracts**



## **We create economic stability in multiple ways:**

### **Careers:**

Jobs that protect nearly 2 million residents.

### **Community Support:**

Customer assistance that keeps families stable.

### **Workforce Pipeline:**

Recruiting and developing the next generation of water professionals.

Contracting dollars stay  
in our region when  
local firms compete

**Our impact begins with **water**... but it doesn't end there.**



# Careers

# With Purpose



It takes people **AND** partnerships to keep water flowing — careers and contracts together build community strength.



WSSC Water is growing — and you could be part of the team that protects nearly 2 million people.

Your future in **water** starts here!

Scan the code to explore open roles and apply today.

Or visit: **[www.wsscwater.com/careers](http://www.wsscwater.com/careers)**

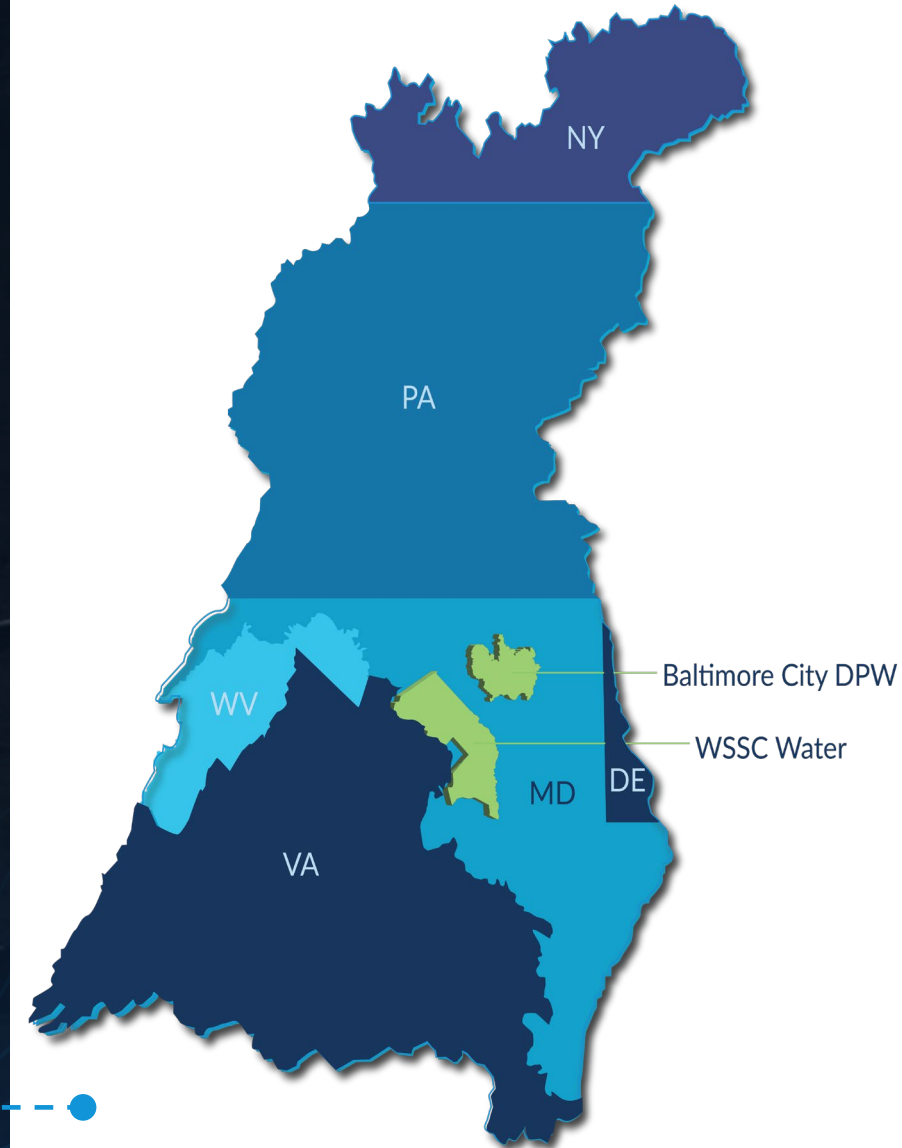
Clean **water**. Strong communities. Careers with purpose.



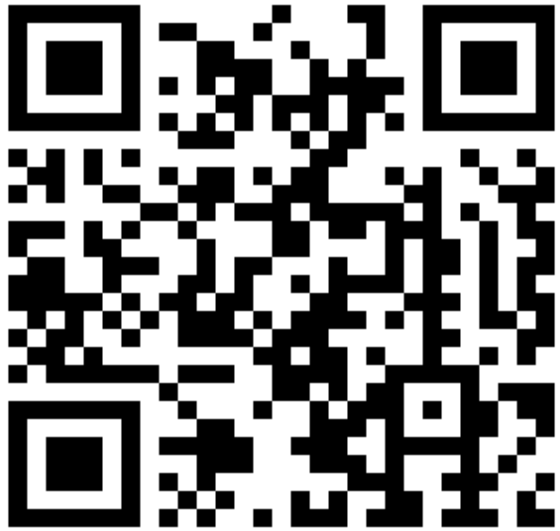
# Chesapeake Water Workforce Network

## A regional effort to strengthen our water workforce


- **Growing** the talent pipeline across Maryland & the region
- **Connecting** contractors, utilities & training partners
- **Preparing** the next generation of water professionals
- **Contributing** to the economic success of our region.



# Your Next Steps



<https://www.wsscwater.com/tapin>


 **Get Registered:** For upcoming contracting and SLBE participation opportunities.

 **Opt In Today:** Access **Rising TIDE** resources!

 **Seize Opportunities:** Explore contracts, programs, and events.

 **Network & Connect:** Build to strengthen your competitive path.

 Visit our **Workforce & Community Impact Table**

 **Share What You Learned:** Help spread resource info — from customer assistance to workforce and training opportunities.





Questions?