



## COMMISSION PACKAGE

### ACTION REQUESTED:

**Purpose of Commission Package:** Request approval to award Contract No. 16792 for On-Call Emergency and Urgent Water and Sewer Repair and Replacement Services to Fort Myer Construction Corporation, Orbit Construction Corporation, Ross Contracting, Inc., Sagres Construction Corporation, and W. F. Wilson & Sons, Inc. The Contract has a Base Term of three (3) years with a Not-To-Exceed (NTE) amount of \$42,000,000.00, with one (1) two-year Option Term with a NTE of \$28,000,000.00. The total amount requested for approval is \$70,000,000.00.

**Basis of Award:** This solicitation is being awarded to the lowest, responsive, and responsible bidders.

### PROJECT OVERVIEW:

This contract is for on-call emergency water and sewer main repair and replacement services in Prince George's County and Montgomery County. The services provided include mobilization, excavation, backfill, temporary restoration, stream stabilization and pipe crossing protection. The contractors are required to be available 24 hours, 7 days a week and holidays.

### CONTRACT DATA:

<b>CONTRACT NO. :</b>	16792	<b>CUMULATIVE CONTRACT AMOUNT:</b>	\$70,000,000.00
<b>CONTRACT TERM:</b>	5 YRS.	<b>CONTRACT TYPE:</b>	CONSTRUCTION
<b>PROCUREMENT TYPE:</b>	IFB	<b>OPTION TERM:</b>	1, TWO YEAR OPTIONS
<b>PROJECT LOCATION:</b>	<input type="checkbox"/> MONTGOMERY COUNTY <input type="checkbox"/> PRINCE GEORGE'S COUNTY <input checked="" type="checkbox"/> BOTH	<b>OSDI CONCURRENCE:</b>	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO

### AWARDEE INFORMATION:

<b>AWARDEE NO. 1:</b>	FORT MYER CONSTRUCTION CORPORATION
<b>CONTRACT AMOUNT:</b>	\$17,500,000.00
<b>PAST PERFORMANCE:</b>	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE

### MBE/SLBE REQUIREMENT: 27% SUBCONTRACTING

☐ AFRICAN AMERICAN     ☒ ASIAN AMERICAN     ☐ NATIVE AMERICAN  
☐ HISPANIC AMERICAN     ☐ WOMEN OWNED     ☐ WSSC-SLBE APPROVED

SUBCONTRACTORS (OSDI APPROVED SUBCONTRACTING PLAN)	PROFFERED PERCENTAGE	CLASSIFICATION	SUMMARY OF SERVICES
AVES CONSTRUCTION CORPORATION	27.00%	SLBE	Provide water and sewer line and related structure construction services
<b>AWARDEE NO. 2:</b>	ORBIT CONSTRUCTION CORPORATION		

<b>CONTRACT AMOUNT:</b>	\$10,500,000.00		
<b>PAST PERFORMANCE:</b>	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE		
<b>MBE/SLBE REQUIREMENT: 27% SUBCONTRACTING</b> <input checked="" type="checkbox"/> AFRICAN AMERICAN <input type="checkbox"/> ASIAN AMERICAN <input type="checkbox"/> NATIVE AMERICAN <input type="checkbox"/> HISPANIC AMERICAN <input type="checkbox"/> WOMEN OWNED <input checked="" type="checkbox"/> WSSC-SLBE APPROVED			
<b>SUBCONTRACTORS (OSDI APPROVED SUBCONTRACTING PLAN)</b>	<b>PROFFERED PERCENTAGE</b>	<b>CLASSIFICATION</b>	<b>SUMMARY OF SERVICES</b>
KING BRYANT, INC.	4.00%	MBE	Supply materials, site work and traffic control
APEX PETROLEUM, CORP.	3.00%	MBE	Provide and deliver fuel
K.L. HARROD TRUCKING & ASPHALT	10.00%	MBE	Supply trucking materials, disposal of fill dirt, asphalt paving
P&P SEWER TECHS, INC.	10.00%	SLBE	Provide rental equipment and bypass pumping services
<b>AWARDEE No. 3:</b>	ROSS CONTRACTING, INC.		
<b>CONTRACT AMOUNT:</b>	\$21,000,000.00		
<b>PAST PERFORMANCE:</b>	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE		
<b>MBE/SLBE REQUIREMENT: 27% SUBCONTRACTING</b> <input type="checkbox"/> AFRICAN AMERICAN <input type="checkbox"/> ASIAN AMERICAN <input type="checkbox"/> NATIVE AMERICAN <input type="checkbox"/> HISPANIC AMERICAN <input checked="" type="checkbox"/> WOMEN OWNED <input checked="" type="checkbox"/> WSSC-SLBE APPROVED			
<b>SUBCONTRACTORS (OSDI APPROVED SUBCONTRACTING PLAN)</b>	<b>PROFFERED PERCENTAGE</b>	<b>CLASSIFICATION</b>	<b>SUMMARY OF SERVICES</b>
ENVIRENEW, INC.	13.00%	MBE	Provide sewer mains, laterals and related work
SEPOL CONSTRUCTION CORPORATION	14.00%	SLBE	Provide water and sewer main repairs, water and service repairs and manhole repairs
<b>AWARDEE No. 4:</b>	SAGRES CONSTRUCTION CORPORATION		
<b>CONTRACT AMOUNT:</b>	\$10,500,000.00		
<b>PAST PERFORMANCE:</b>	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE		
<b>MBE/SLBE REQUIREMENT: 27.07% SUBCONTRACTING</b> <input checked="" type="checkbox"/> AFRICAN AMERICAN <input type="checkbox"/> ASIAN AMERICAN <input type="checkbox"/> NATIVE AMERICAN <input type="checkbox"/> HISPANIC AMERICAN <input checked="" type="checkbox"/> WOMEN OWNED <input checked="" type="checkbox"/> WSSC-SLBE APPROVED			
<b>SUBCONTRACTORS (OSDI APPROVED SUBCONTRACTING PLAN)</b>	<b>PROFFERED PERCENTAGE</b>	<b>CLASSIFICATION</b>	<b>SUMMARY OF SERVICES</b>
PHOENIX CONSTRUCTION, LLC	22.07%	SLBE	Provide construction services including assistance with emergency and non-emergency

			water and sewer utility installation service, house connections, concrete services and bypass.
KEYS MATERIALS & UTILITIES, INC.	4.52%	MBE	Supply materials
J&M TRUCKING, INC.	0.2%	SLBE	Provide hauling services
MONUMENTAL MAINTENANCE SERVICES, INC.	0.2%	SLBE	Provide saw cutting services
STRUM CONTRACTING COMPANY, INC.	0.08%	MBE	Provide welding services
<b>AWARDEE NO. 5:</b>	W.F. WILSON & SONS, INC.		
<b>CONTRACT AMOUNT:</b>	\$10,500,000.00		
<b>PAST PERFORMANCE:</b>	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE		
<b>MBE/SLBE REQUIREMENT: 27% SUBCONTRACTING</b> <input checked="" type="checkbox"/> AFRICAN AMERICAN <input checked="" type="checkbox"/> ASIAN AMERICAN <input type="checkbox"/> NATIVE AMERICAN <input type="checkbox"/> HISPANIC AMERICAN <input checked="" type="checkbox"/> WOMEN OWNED <input type="checkbox"/> WSSC-SLBE APPROVED			
<b>SUBCONTRACTORS (OSDI APPROVED SUBCONTRACTING PLAN)</b>	<b>PROFFERED PERCENTAGE</b>	<b>CLASSIFICATION</b>	<b>SUMMARY OF SERVICES</b>
L.E. BLUE AND ASSOCIATES, INC.	10.00%	MBE	Provide trucking, asphalt and aggregate
SUNRISE SAFETY SERVICES, INC.	1.00%	MBE	Provide safety signs and safety services
G.E. FRISCO COMPANY, INC.	5.00%	MBE	Provide construction material
CASTLE TRUCKING, LLC	5.00%	MBE	Provide trucking services
KIM ENGINEERING, INC.	1.00%	MBE	Provide testing laboratories and engineering services
KEYS MATERIALS & UTILITIES, INC.	5.00%	MBE	Provide construction material

## STATEMENT OF DETERMINATION AND FINDINGS

**BASED UPON A THOROUGH REVIEW AND ANALYSIS OF THE CONTRACTOR'S PROPOSAL AND ALL OTHER SUPPORTING DOCUMENTATION SUBMITTED BY THE CONTRACTOR, AND IN CONJUNCTION WITH THE DUE DILIGENCE PERFORMED BY THE PROCUREMENT OFFICE, I CERTIFY THAT THE AWARD OF CONTRACT NO. 16792 IS RELEVANT, FAIR AND REASONABLE, AND IN THE BEST INTEREST OF THE COMMISSION. TO THE BEST OF MY KNOWLEDGE AND BELIEF ALL APPLICABLE REGULATORY AND STATUTORY PROVISIONS WERE ADHERED TO WHEN DETERMINING AWARD.**

**O. DALILA PERLA** BUYER INITIALS: ODP

## Legal Form and Sufficiency Review

DocuSigned by:

This contract has been reviewed and approved for legal form and sufficiency by the General Counsel's Office:

*Amanda Conn*

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General Counsel's Office

Or

This contract is a standard form contract previously approved for legal form and sufficiency by the General Counsel's Office and there are no deviations from the standard form:

\_\_\_\_\_  
Procurement Office

<b>COMMITTEE REVIEW &amp; APPROVAL</b>
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DocuSigned by:

*Damion Lampley*

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Jul 8, 2021 | 2:08 PM EDT

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**Damion R. Lampley, P.E.**  
**Utility Services Director**

\_\_\_\_\_  
**Date**

DocuSigned by:

*Courtney J. Edmonds*

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Jul 8, 2021 | 2:14 PM EDT

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**Courtney J. Edmonds**  
**OSDI Director**

\_\_\_\_\_  
**Date**

DocuSigned by:

*Capricia M. Poole-Williams*

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Jul 8, 2021 | 2:27 PM EDT

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**Capricia M. Poole-Williams**  
**Chief Procurement Officer**

\_\_\_\_\_  
**Date**

DocuSigned by:

*James A. Price, Jr.*

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Jul 8, 2021 | 3:53 PM EDT

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**James A. Price, Jr.**  
**Deputy GM for Operations**

\_\_\_\_\_  
**Date**

DocuSigned by:

*Carla Reid*

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Jul 8, 2021 | 5:55 PM EDT

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**Carla A. Reid**  
**General Manager/CEO**

\_\_\_\_\_  
**Date**

- 
- ☐ This is to certify that the Washington Suburban Sanitary Commission on this date voted to approve the above action.
- ☐ This is to certify that the Washington Suburban Sanitary Commission on this date voted to approve the above action with the following stipulations:
- \_\_\_\_\_
- \_\_\_\_\_

- ☐ This is to certify that the Washington Suburban Sanitary Commission on this date voted not to approve the above action.

\_\_\_\_\_  
**COMMISSION**

\_\_\_\_\_  
**Date**



<b>SOLICITATION:</b>	16792	<b>DATE:</b>	05/19/2021
		<b>TIME:</b>	11:59:00 PM
		<b>LOCATION:</b>	Online Discussion
<b>Title:</b>	On-Call Emergency		
<b>ENGINEER'S ESTIMATE</b>		<b>RECORDED BY:</b>	

	NAME OF BIDDER	BID AMOUNT
1.	Ross Contracting, Inc.	\$8,865,938.25
2.	Fort Myer Construction Corp	\$8,883,659.18
3.	Sagres Construction Corporation	\$11,957,850.75
4.	Orbit Construction Corp	\$13,657,004.10
5.	W.F. Wilson & Sons, Inc.	\$14,606,729.00
6.	Taylor Utilities, Inc.	\$16,154,499.20
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## Memorandum

July 1, 2021

To: Commissioners DS

Thru: Carla A. Reid CR  
General Manager/CEO

Thru: Joseph F. Beach DS  
Deputy General Manager for Administration JFB

From: Courtney J. Edmonds, Director DS  
Office of Supplier Diversity & Inclusion CJE

Subject: Review of Request for Award of Contract No. 16792 On-Call Emergency and Urgent Water and Sewer Repair/Rehabilitation Services

The Office of Supplier Diversity & Inclusion ("OSDI") has reviewed the request for Award of Contract No. 16792 On-Call Emergency and Urgent Water and Sewer Repair/Rehabilitation Services. In accordance with MBE Program Regulation (WSSC Water Code of Regulations Chapter 6.30) and SLBE Program Regulation (WSSC Water Code of Regulations Chapter 6.35), this solicitation was advertised with a 27.00% Minority Business Enterprise and Small Local Business Enterprise (MBE/SLBE) subcontracting requirement that can only be satisfied by WSSC Water-Approved SLBEs (SLBE only or SLBE-SDVs) and the following qualified and certified-MBE firms: African American, Asian American, Native American and Female/Woman-Owned.

This Solicitation was advertised in WSSC Water's Supplier Portal System and through the Commission's normal procurement process. One thousand, seven hundred seventy-six (1,776) firms were notified, one hundred twenty-one (121) firms downloaded the solicitation and eight (8) bids were received. Two bids were deemed non-responsive by the Procurement Office.

Fort Myer Construction Corp., a majority-owned firm located in Washington, D.C.; Ross Contracting, Inc., a majority-owned firm located Mt. Airy, Maryland; Orbit Construction Corp, a majority-owned firm located in Burtonsville, Maryland; Sagres Construction Corp., a majority-owned firm located in Alexandria, Virginia; and W.F. Wilson & Sons Inc, a majority-owned firm located in Bowie, Maryland, have been recommended for award. The contract has a base term of three (3) years and one, one-year option term. The contract value for the base term is \$42,000,000.00.

Listed below is the OSDI determination of the most responsive and responsible bidders deemed by the Procurement Office:

Prime/Bidder	Responsive to OSDI Solicitation Requirements	Subcontractors	Proffered Percentage	Summary of Services	Plan Validated
Fort Myer Construction Corp. Washington, D.C.  Contract Value: \$10,500,000.00  Total MBE Subcontracting: 27.00%  Total Majority Subcontracting: 2.00%	Yes	Aves Construction Corp (MDOT #15-216, Asian American) Temple Hills, Maryland	27.00% (MBE)	Water and sewer line construction NAICS: 237110	Yes
		Miller Pipeline Towson, Maryland	1.00% (Majority)	Plumbing, joint sealer NAICS: 237110, 237120, 238910	Yes
		Walkers Repairs Welding Repair Baltimore, Maryland	1.00% (Majority)	Welding NAICS: 237110, 237120, 238910	Yes

Prime/Bidder	Responsive to OSDI Solicitation Requirements	Subcontractors	Proffered Percentage	Summary of Services	Plan Validated
Ross Contracting, Inc. Mount Airy, Maryland  Contract Value: \$12,600,000.00  Total MBE/SLBE Subcontracting: 27.00%	Yes	Envirenew, Inc. (WBENC #2005124356, Female/Woman-Owned) Gaithersburg, Maryland	13.00% (MBE)	Sanitary Sewer mains & laterals, water mains and water house connections related work NAICS: 237110	Yes
		^Sepol Construction Corporation Bowie, Maryland	14.00% (SLBE)	Water and Sewer main repairs, manhole repairs NAICS: 237110, 237310	Yes
Orbit Construction Group Burtonsville, Maryland  Contract Value: \$6,300,000.00  Total MBE/SLBE Subcontracting: 27.00%	Yes	King Bryant, Inc. (MDOT #10-782, African American) Hagerstown, Maryland	4.00% (MBE)	Supply Materials, landscaping & site work, traffic control NAICS: 238110, 811310	Yes
		Apex-Petroleum, Corp. (MDOT #04-012, African American) Largo, Maryland	3.00% (MBE)	Delivery of fuel NAICS: 424720	Yes
		K. L. Harrod Trucking & Asphalt (MDOT #10-526, African American) Spencerville, Maryland	10.00% (MBE)	Trucking, materials, disposal of fill dirt, asphalt paving & equipment leasing NAICS: 484230, 324121	Yes
		^P & P Sewer Techs, Inc. Fort Washington, Maryland	10.00% (SLBE)	Rental Equipment and bypass pumping services NAICS: 237110	Yes
Sagres Construction Corp. Alexandria, Virginia  Contract Value: \$6,300,000.00  Total MBE/SLBE Subcontracting: 27.07%	Yes	^Phoenix Construction, LLC (MDOT #17-722, Hispanic American) Capitol Height, Maryland	22.07% (SLBE)	Sewer utility installation service, house connections, concrete services, bypass NAICS: 237110, 237310	Yes
		Keys Materials & Utilities, Inc. (MDOT #95-367, Female/Woman-Owned) Mt. Airy, Maryland	4.52% (MBE)	Supply Material NAICS: 332996, 423390	Yes
		^J & M Trucking, Inc. (MDOT #07-310, Hispanic American) Bowie, Maryland	0.20% (SLBE)	Hauling Services NAICS: 562212, 488490	Yes
		^Monumental Maintenance Services, Inc. (MDOT #07-360, Hispanic American) Boonsboro, Maryland	0.20% (SLBE)	Saw Cutting Services NAICS: 238910, 237110	Yes
		Strum Contracting Co., Inc. (MDOT #03-541, African American) Baltimore, Maryland	0.08% (MBE)	Welding NAICS: 237310, 237110	Yes
W.F. Wilson & Sons, Inc. Elkridge, Maryland  Contract Value: \$6,300,000.00  Total MBE Subcontracting: 27.00%	Yes	L.E. Blue and Associates, Inc. (MDOT #99-012, African American) Beltsville, Maryland	10.00% (MBE)	Trucking, asphalt and aggregate NAICS: 238990	Yes
		Sunrise Safety Services, Inc. (MDOT #95-395, Female/Woman-Owned) Glen Burnie, Maryland	1.00% (MBE)	Safety signs and services NAICS: 237310, 339950	Yes
		G.E. Frisco Company, Inc. (MDOT #86-090, Asian American) Upper Marlboro, Maryland	5.00% (MBE)	Construction material NAICS: 423390, 42330	Yes
		Castle Trucking, LLC (MDOT #06-456, African American) Laurel, Maryland	5.00% (MBE)	Trucking NAICS: 484220	Yes
		Kim Engineering, Inc. (MDOT #94-054, Asian American) Beltsville, Maryland	1.00% (MBE)	Testing laboratories and Engineering services NAICS: 54138, 541330	Yes
		Keys Materials & Utilities, Inc. (MDOT #95-367, Female/Woman Owned) Mt. Airy, Maryland	5.00% (MBE)	Supply Material NAICS: 423390, 488510	Yes

^WSSC Water-Approved SLBE Firm

All firms are registered in WSSC Water's Supplier Portal System.

The OSDI concurs with the Award of Contract No. 16792 On-Call Emergency and Urgent Water and Sewer Repair/Rehabilitation Services to Fort Myer Construction Corp., Ross Contracting, Inc., Orbit Construction Group, Sagres Construction Corp., and W.F. Wilson & Sons, Inc.

Should you require any additional assistance, please contact the Office of Supplier Diversity & Inclusion at 301-206-8800.

CJE/ag/te