



COMMISSION PACKAGE

ACTION REQUESTED:

Purpose of Commission Package: To request approval to exercise Option Term 1 of Contract No. 7335, for the Various Water Meter Replacements Contract in the amount of \$3,021,325.00. Contract No. 7335 was awarded to the following vendors:

1. Fasteners Rx, Inc.
2. Tricon Chemical Corporation
3. Master Meter, Inc.
4. Riviera Enterprises, Inc.

This contract was approved by the Commissioners on June 20, 2018 with a base term of three (3) years in the amount of \$10,003,998.33.

Basis of Award: N/A

PROJECT OVERVIEW:

This Contract provides water meters to the Commission on an as needed basis to support water and sewer systems. The Commission will purchase the following meters: small encoder meters, large encoders, badger 15-1/4" meters, compound encoder meters, fire meters, and octave meters as specified in the scope of work.

CONTRACT DATA:

CONTRACT NO.:	7335	CUMULATIVE CONTRACT AMOUNT:	\$13,025,323.33
CONTRACT TERM:	JULY 11, 2018 — JULY 10, 2021	ORIGINAL CONTRACT AMOUNT:	\$10,003,998.33
OPTION TERM:	1, 2-YEAR OPTION	CONTRACT TYPE:	GOODS AND SUPPLIES
PROCUREMENT TYPE:	IFB	OSDI CONCURRENCE:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO
PROJECT LOCATION:	<input type="checkbox"/> MONTGOMERY COUNTY <input type="checkbox"/> PRINCE GEORGE'S COUNTY <input checked="" type="checkbox"/> BOTH		

AWARDEE INFORMATION:

AWARDEE 1:	Fasteners Rx, Inc.
OPTION TERM AMOUNT:	\$1,154,600.00
PAST PERFORMANCE:	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE
MBE/SLBE REQUIREMENT: N/A <div><input type="checkbox"/> AFRICAN AMERICAN <input type="checkbox"/> ASIAN AMERICAN <input type="checkbox"/> NATIVE AMERICAN <input type="checkbox"/> HISPANIC AMERICAN <input type="checkbox"/> WOMEN OWNED <input type="checkbox"/> WSSC-SLBE APPROVED</div>	
AWARDEE 2:	Tricon Chemical Corporation


OPTION TERM AMOUNT:	\$500,000.00
PAST PERFORMANCE:	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE
MBE/SLBE REQUIREMENT: N/A <input type="checkbox"/> AFRICAN AMERICAN <input type="checkbox"/> ASIAN AMERICAN <input type="checkbox"/> NATIVE AMERICAN <input type="checkbox"/> HISPANIC AMERICAN <input type="checkbox"/> WOMEN OWNED <input type="checkbox"/> WSSC-SLBE APPROVED	
AWARDEE 3:	Master Meter, Inc.
OPTION TERM AMOUNT:	\$572,725.00
PAST PERFORMANCE:	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE
MBE/SLBE REQUIREMENT: N/A <input type="checkbox"/> AFRICAN AMERICAN <input type="checkbox"/> ASIAN AMERICAN <input type="checkbox"/> NATIVE AMERICAN <input type="checkbox"/> HISPANIC AMERICAN <input type="checkbox"/> WOMEN OWNED <input type="checkbox"/> WSSC-SLBE APPROVED	
AWARDEE 4:	Reviera Enterprises, Inc.
OPTION TERM AMOUNT:	\$794,000.00
PAST PERFORMANCE:	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE
MBE/SLBE REQUIREMENT: N/A <input type="checkbox"/> AFRICAN AMERICAN <input type="checkbox"/> ASIAN AMERICAN <input type="checkbox"/> NATIVE AMERICAN <input type="checkbox"/> HISPANIC AMERICAN <input type="checkbox"/> WOMEN OWNED <input type="checkbox"/> WSSC-SLBE APPROVED	

CONTRACT HISTORY:

	AMOUNT AWARDED	CUMULATIVE AMOUNT
BASE TERM (3 YEARS)	\$10,003,998.33	\$10,003,998.33
OPTION YEAR 1 (2 YEARS)	\$3,021,325.00	\$13,025,323.33
CUMULATIVE TOTAL OF CHANGE ORDERS		\$13,025,323.33

☐ Denotes Commission Approval Required

STATEMENT OF DETERMINATION AND FINDINGS

BASED UPON A THOROUGH REVIEW AND ANALYSIS OF THE CONTRACTOR'S PROPOSAL AND ALL OTHER SUPPORTING DOCUMENTATION SUBMITTED BY THE CONTRACTOR, AND IN CONJUNCTION WITH THE DUE DILIGENCE PERFORMED BY THE PROCUREMENT OFFICE, I CERTIFY THAT THE AWARD OF OPTION TERM NO. 1 TO CONTRACT NO. 7335 IS RELEVANT, FAIR AND REASONABLE, AND IN THE BEST INTEREST OF THE COMMISSION. TO THE BEST OF MY KNOWLEDGE AND BELIEF ALL APPLICABLE REGULATORY AND STATUTORY PROVISIONS WERE ADHERED TO WHEN DETERMINING AWARD. BUYER NAME: OLUWASEUN FAWEHINMI BUYER INITIALS: 

COMMITTEE REVIEW & APPROVAL
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DocuSigned by:

Al R. Roshdien

/ May 28, 2021 | 6:53 PM EDT

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Al Roshdien**General Service Director****Date**

DocuSigned by:

Courtney J. Edmonds

/ May 31, 2021 | 12:43 PM EDT

528DA92DF61544B8

Courtney J. Edmonds**OSDI Director****Date**

DocuSigned by:

Capricia M. Poole-Williams

/ Jun 1, 2021 | 8:20 AM EDT

A42FEEDB2C61544D9

Capricia Poole-Williams**Chief Procurement Officer****Date**

DocuSigned by:

Joseph F. Beach

/ Jun 1, 2021 | 10:18 AM EDT

A2CCFD5A7999449

Joseph F. Beach**Deputy General Manager
Administration****Date**

DocuSigned by:

Carla Reid

/ Jun 1, 2021 | 10:34 AM EDT

B234F1D881E34604

Carla A. Reid**General Manager/CEO****Date**

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- ☐ This is to certify that the Washington Suburban Sanitary Commission on this date voted to approve the above action.
- ☐ This is to certify that the Washington Suburban Sanitary Commission on this date voted to approve the above action with the following stipulations:
- _____
- _____

- ☐ This is to certify that the Washington Suburban Sanitary Commission on this date voted not to approve the above action.

COMMISSION

Date



Memorandum

May 25, 2021

To: Commissioners

Thru: Carla A. Reid
General Manager/CEO

Thru: Joseph F. Beach
Deputy General Manager for Administration

From: Courtney Edmonds, Director
Office of Supplier Diversity & Inclusion

Subject: Review of Request for Concurrence with Option Term One (1) for Contract No. 7335 for the Various Water Meter Replacements

The Office of Supplier Diversity & Inclusion (OSDI) has reviewed the request for Concurrence with Option Term One (1) for Contract No. 7335 Various Water Meter Replacements. In accordance with MBE Program Regulations (WSSC Water Code of Regulations Chapter 6.30) and SLBE Program Regulations (WSSC Water Code of Regulations Chapter 6.35), this contract was awarded to the following firms: Tricon Chemical Corporation, a certified-MBE (MDOT #85-089, African American) firm located in Forestville, Maryland – Groups 2, 3 and 5 for a contract value of \$3,700,924.50; Master Meter Inc., a majority-owned firm located in Mansfield, Texas – Group 6 for a contract value of \$1,431,811.83; Fasteners RX Inc., a certified-MBE (MDOT #05-124 Female/Woman-Owned) firm located in Chester, Maryland – Group 1 for a contract value of \$4,370,412.00; and Riviera Enterprises Inc., a certified- MBE (MDOT #93-080, African American) firm located in Forestville, Maryland – Group 4 for a contract value of \$500,850.00. The contract had a three- (3) year Base-Term with one (1) two-year Option Term.

The Base Term for Contract No. 7335 (102513/102514/102518/102519) commenced on July 11, 2018 and will expire on July 10, 2021.

To date, according to WSSC Water's Web-Based Compliance System, Tricon Chemical Corporation (102514) has been paid \$572,102.87; Master Meter, Inc. (102518) has been paid \$908,240.80; Fasteners RX, Inc. (102513) has been paid \$3,060,146.24; and Riviera Enterprises, Inc. (102519) has been paid \$909,495.30.

Option Term One (1) will commence on July 11, 2021 and will expire on July 10, 2023. The contract value for Option Term One (1) for each firm is as follows: Tricon Chemical Corporation, \$500,000.00; Master Meter, Inc., \$572,725.00; Fasteners RX, Inc., \$1,154,600.00 and Riviera Enterprises, \$794,000.00. The total contract value for Option Term One (1) is \$3,021,325.00.

The Office of Supplier Diversity & Inclusion concurs with exercising Option Term One (1) for Contract No. 7335 for the Various Water Meter Replacements to Tricon Chemical Corporation, Master Meter, Inc., Fasteners RX, Inc. and Riviera Enterprises, Inc.

Should you require any additional information, please contact the Office of Supplier Diversity & Inclusion at 301-206-8800.

CJE/ag/ljm

cc: Procurement Office