



COMMISSION SUMMARY

AGENDA CATEGORY: Consent Calendar
ITEM NUMBER: **DATE:** Wednesday, April 21, 2021

SUBJECT	Contract No. 16703 Ductile Iron Pipe Accessories
SUMMARY	<p>The purpose of this Commission Package is to request approval of Contract No. 16703, Ductile Iron Pipe Accessories, in the amount of \$72,000,000.00. The contract includes a Base Term of three years, in the amount of \$45,000,000.00 and one two-year Option Term, in the amount of \$27,000,000.00.</p> <p>Scope: The Commission recently approved a six-year Capital Improvements Program which includes nearly one billion dollars for the comprehensive rehabilitation, repair and replacement of water distribution and transmission mains throughout the entire bi-county sanitary district. Ductile Iron Pipe acquired through this contract directly supports construction projects identified by the WSSC Water fiscal year 2022 proposed budget, including the rehabilitation of 31 miles of smaller water mains (<16 inches in diameter) and 6 miles of large diameter pipe. In subsequent years, WSSC Water will ramp up construction activities to meet the asset management plan goal of 55 miles per year.</p>
SPECIAL COMMENTS	<p>The scope of this contract is to acquire and deliver Ductile Iron Pipe and Accessories of various configurations and coatings. The delivery of the Ductile Iron Pipe and Accessories shall be made as requested to any point or points designated by the Project Manager within Montgomery and Prince George's Counties, Maryland.</p> <p>There are three authorized manufacturers of Ductile Iron Pipe throughout the country and five distributors within WSSC Water's geographical area.</p> <p>Authorized Manufacturers:</p> <ul style="list-style-type: none"> • American Cast Iron Pipe Company, Based in Alabama • McWane Cast Iron Pipe Company, Based in New Jersey • United States Pipe & Foundry, Based in Alabama <p>Distributors of Ductile Iron Pipe and waterworks products in the Commission's geographical area:</p> <ul style="list-style-type: none"> • Core and Main (Aligned with US Pipe) • Ferguson (Aligned with American Pipe) • Acorn Supply (Formerly aligned with McWane) • LB Water • BelAir Supply <p>Users of Ductile Iron Pipe:</p> <ul style="list-style-type: none"> • Construction Contractors (Pipe Replacement Projects such as "BR" and "BT") – Represent over 90% of the business • Utility Services Department Pipe Replacement Projects • Utility Services Department – Repair Activities <p>OSDI Goals: Approximately \$43.5 million of the base term dollars are associated with the purchase of pipe. WSSC Water was able to identify subcontracting opportunities for the transportation of pipe to project sites or</p>

	the Anacostia Warehouse and included a subcontracting requirement for the delivery of pipe and accessories for MBE/SLBE firms.
CONTRACT NO./ REFERENCE NO.	Contract No. 16703
COSTS	\$72,000,000.00
AMENDMENT/ CHANGE ORDER NO. AMOUNT	N/A
MBE PARTICIPATION	2.00%
PRIOR STAFF/ COMMITTEE REVIEW/ APPROVALS	Carla A. Reid, General Manager/CEO ^{DS} CR Joseph F. Beach, Deputy General Manager of Administration ^{DS} JFB Caprecia Poole-Williams, Chief Procurement Officer ^{DS} CPW Courtney Edmonds, Office of Supplier Diversity & Inclusion Director ^{DS} CE Al Roshdieh, General Services Director ^{DS} AR
RECOMMENDATION TO COMMISSION	Approval
COMMISSION ACTION	Approval



COMMISSION PACKAGE

ACTION REQUESTED:

Purpose of Commission Package: Request approval to award Contract No. 16703 for Ductile Iron Pipe and Accessories to Core and Main, LP in a not to exceed amount of \$72,000,000.00. The contract consists of a Base Term of three (3) years with a not to exceed amount of \$45,000,000.00 and one (1) two-year Option Term with a not to exceed amount of \$27,000,000.00.

Basis of Award: This solicitation is being awarded to the lowest, most responsive and responsible bidder.

PROJECT OVERVIEW:

The scope of this contract is to furnish and deliver Ductile Iron Pipe and Accessories of various configurations and coatings for the comprehensive rehabilitation, repair and replacement of water distribution and transmission mains throughout Prince Georges and Montgomery Counties.

CONTRACT DATA:

CONTRACT NO.:	16703	CUMULATIVE CONTRACT AMOUNT:	\$72,000,000.00
CONTRACT TERM:	5 YEARS	CONTRACT TYPE:	GOODS & SUPPLIES
PROCUREMENT TYPE:	IFB	OPTION TERM:	1, TWO -YEAR OPTION
PROJECT LOCATION:	<input type="checkbox"/> MONTGOMERY COUNTY <input type="checkbox"/> PRINCE GEORGE'S COUNTY <input checked="" type="checkbox"/> BOTH	OSDI CONCURRENCE:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO

AWARDEE INFORMATION:

AWARDEE:	CORE AND MAIN, LP
CONTRACT AMOUNT:	\$72,000,000.00
PAST PERFORMANCE:	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE

MBE/SLBE SUBCONTRACTING REQUIREMENT: 2.00%

AFRICAN AMERICAN ASIAN AMERICAN NATIVE AMERICAN
 HISPANIC AMERICAN WOMEN OWNED WSSC-SLBE APPROVED

SUBCONTRACTORS (OSDI APPROVED SUBCONTRACTING PLAN)	PROFFERED PERCENTAGE	CLASSIFICATION	SUMMARY OF SERVICES
OMEGA SUPPLY SERVICES, INC.	2.00%	MBE	Render transportation and logistical support services.

STATEMENT OF DETERMINATION AND FINDINGS

BASED UPON A THOROUGH REVIEW AND ANALYSIS OF THE CONTRACTOR'S PROPOSAL AND ALL OTHER SUPPORTING DOCUMENTATION SUBMITTED BY THE CONTRACTOR, AND IN CONJUNCTION WITH THE DUE DILIGENCE PERFORMED BY THE PROCUREMENT OFFICE, I CERTIFY THAT THE AWARD OF CONTRACT NO. 16703 IS RELEVANT, FAIR AND REASONABLE, AND IN THE BEST INTEREST OF THE COMMISSION. TO THE BEST OF MY KNOWLEDGE AND BELIEF, ALL APPLICABLE REGULATORY AND STATUTORY PROVISIONS WERE ADHERED TO WHEN DETERMINING AWARD.

MICHAEL D. JACKSON BUYER INITIALS MJ

Legal Form and Sufficiency Review

This contract has been reviewed and approved for legal form and sufficiency by the General Counsel's Office:

DocuSigned by:

Amanda Conn

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General Counsel's Office

Or

The Procurement Office has notified the General Counsel's office that this is a standard form contract previously approved for legal form and sufficiency by the General Counsel's Office and there are no deviations from the standard form:

General Counsel's Office

COMMITTEE REVIEW & APPROVAL

DocuSigned by:
Al Roshdich /
9994C82043F54D0...
Al Roshdich
General Service Director Apr 1, 2021 | 11:23 PM EDT
Date

DocuSigned by:
Courtney J Edmonds /
528DA92DF6F3438...
Courtney J. Edmonds
OSDI Director Apr 2, 2021 | 7:45 AM EDT
Date

DocuSigned by:
Thomas Carney /
075F24D131C8425...
Caprecia M. Poole-Williams
Chief Procurement Officer Apr 1, 2021 | 8:24 PM EDT
Date

DocuSigned by:
Joseph F Beach /
A2CCFD5A7999449...
Joseph F. Beach
Deputy General Manager
Administration Apr 5, 2021 | 8:18 AM EDT
Date

DocuSigned by:
Carla Reid /
B234F1D881F3480...
Carla A. Reid
General Manager/CEO Apr 5, 2021 | 8:27 AM EDT
Date

- This is to certify that the Washington Suburban Sanitary Commission on this date voted to approve the above action.
- This is to certify that the Washington Suburban Sanitary Commission on this date voted to approve the above action with the following stipulations:

- This is to certify that the Washington Suburban Sanitary Commission on this date voted not to approve the above action.

COMMISSION / **Date**



SOLICITATION:	16703	DATE: TIME: LOCATION:	02/16/2021 11:00 am
Title:	Ductile Iron Pipe and Accessories		
ENGINEER'S ESTIMATE	[REDACTED]	RECORDED BY:	MDJ

	NAME OF BIDDER	BID AMOUNT
1.	Core and Main, LP	144,498,844.84
2.	Ferguson Enterprises, LLP	163,166,965.54
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Memorandum

March 3, 2021

To: Commissioners

Thru: Carla A. Reid ^{DS} *CR*
General Manager/CEO

Thru: Joseph F. Beach ^{DS} *JFB*
Deputy General Manager for Administration

From: Courtney J. Edmonds, Director ^{DS} *CJE*
Office of Supplier Diversity & Inclusion

Subject: Review of Request for Award of Contract No. 16703 Ductile Iron Pipe and Accessories

The Office of Supplier Diversity & Inclusion ("OSDI") has reviewed the request for Award of Contract No. 16703 Ductile Iron Pipe and Accessories. In accordance with MBE Program Regulation (WSSC Water Code of Regulations Chapter 6.30) and SLBE Program Regulation (WSSC Water Code of Regulations Chapter 6.35), this solicitation was advertised with a 2.00% Minority Business Enterprise and Small Local Business Enterprise (MBE/SLBE) subcontracting requirement that can only be satisfied by WSSC Water-Approved SLBEs (SLBE only or SLBE-SDVs) and the following qualified and certified-MBE firm: African American.

This Solicitation was advertised in WSSC Water's Supplier Portal System and through the Commission's normal procurement process. One hundred eighty-one (181) firms were notified, one hundred seventy-one (171) firms downloaded the solicitation and three (3) bids were received. One (1) bid was deemed non-responsive by the Procurement Office.

Core & Main, LP, a majority-owned firm located in St. Louis, Missouri has been recommended for award by the Procurement Office. The contract has a base term of three (3) years and one (1) two-year option term. The contract value for the base term is \$45,000,000.00.

Listed below is the OSDI determination of the most responsive and responsible bid deemed by the Procurement Office:

Prime/Bidder	Responsive to OSDI Solicitation Requirements	Subcontractors	Proffered Percentage	Summary of Services	Plan Validated
Core & Main LP St. Louis, Missouri Contract Value: \$45,000,000.00 Total MBE Subcontracting: 2.00% \$900,000.00	Yes	*Omega Supply Services, Inc. (DC-LSDBE #LSDZ33680102019, African American) Washington, DC	2.00% (MBE)	Render transportation and logistical support services	Yes

*WSSC Water-Approved SLBE

The OSDI concurs with the Award of Contract No. 16703 Ductile Iron Pipe and Accessories to Core & Main, LP.

Should you require any additional assistance, please contact the Office of Supplier Diversity & Inclusion at 301-206-8800.

CJE/te

cc: Procurement Office