



COMMISSION PACKAGE

ACTION REQUESTED:

Purpose of this Commission Package is to request approval to award Contract No. 16653 E- Business Suite Upgrades to Applications Software Technology, LLC., for a two (2) year Base Term and one (1) two-year Option Term if exercised by the Commission. The contract has a Base Term Not to Exceed (NTE) amount of \$900,000.00 and an Option Term NTE amount of \$900,000.00. The total Contract amount to be approved is \$1,800,000.00

Basis of Award: This solicitation is being awarded to the firm deemed as the most advantageous to WSSC Water, taking into consideration the evaluation factors set forth in the Request for Proposals.

PROJECT OVERVIEW:

The scope of this contract includes upgrade from Oracle eBusiness Suite (EBS) Release 12.1.3 to EBS R12.2.9 or higher, upgrade from Oracle database version 11.2.0.4 to 19c; as well as implementing various improvements and enhancements.

CONTRACT DATA:

CONTRACT NO.:	16653	CUMULATIVE CONTRACT AMOUNT:	\$1,800,000.00
CONTRACT TERM:	4 YRS.	CONTRACT TYPE:	PROFESSIONAL SERVICES
PROCUREMENT TYPE:	RFP	OPTION TERM:	1, TWO -YEAR OPTION
PROJECT LOCATION:	<input type="checkbox"/> MONTGOMERY COUNTY <input checked="" type="checkbox"/> PRINCE GEORGE'S COUNTY <input type="checkbox"/> BOTH	OSDI CONCURRENCE:	<input checked="" type="checkbox"/> YES <input type="checkbox"/> NO

AWARDEE INFORMATION.:

AWARDEE No. 1:	APPLICATIONS SOFTWARE TECHNOLOGY, LLC.
CONTRACT AMOUNT:	\$1,800,000.00
PAST PERFORMANCE:	<input checked="" type="checkbox"/> SATISFACTORY <input type="checkbox"/> NO PAST PERFORMANCE

MBE/SLBE REQUIREMENT: 14% SUBCONTRACTING

AFRICAN AMERICAN ASIAN AMERICAN NATIVE AMERICAN
 HISPANIC AMERICAN WOMEN OWNED WSSC-SLBE APPROVED

SUBCONTRACTORS (OSDI APPROVED SUBCONTRACTING PLAN)	PROFFERED PERCENTAGE	CLASSIFICATION	SUMMARY OF SERVICES
GLOBAL ALLIANT, INC.	14.00%	MBE	Analyzing third-party integrated applications; upgrading to R12.2; installing EBS R12.2 file system; planning for EBS upgrade; enabling online patching; assisting functional and technical resources in testing process on issues or bugs; planning and implementing disaster recovery

STATEMENT OF DETERMINATION AND FINDINGS

BASED UPON A THOROUGH REVIEW AND ANALYSIS OF THE CONTRACTOR'S PROPOSAL AND ALL OTHER SUPPORTING DOCUMENTATION SUBMITTED BY THE CONTRACTOR, AND IN CONJUNCTION WITH THE DUE DILIGENCE PERFORMED BY THE PROCUREMENT OFFICE, I CERTIFY THAT THE AWARD OF CONTRACT NO. 16653 IS RELEVANT, FAIR AND REASONABLE, AND IN THE BEST INTEREST OF THE COMMISSION. TO THE BEST OF MY KNOWLEDGE AND BELIEF ALL APPLICABLE REGULATORY AND STATUTORY PROVISIONS WERE ADHERED TO WHEN DETERMINING AWARD.
BUYER: O. DALLA PERLA BUYER INITIALS: ODP

Legal Form and Sufficiency Review

This contract has been reviewed and approved for legal form and sufficiency by the General Counsel's Office:

DocuSigned by:

Amanda Conn

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General Counsel's Office

Or

The Procurement Office has notified the General Counsel's office that this is a standard form contract previously approved for legal form and sufficiency by the General Counsel's Office and there are no deviations from the standard form:

General Counsel's Office


COMMITTEE REVIEW & APPROVAL

DocuSigned by:


Feb 8, 2021 | 10:36 AM EST

Christopher Carter
Chief Information Officer

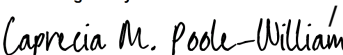
Date

DocuSigned by:


Feb 8, 2021 | 10:59 AM EST

Courtney J. Edmonds
OSDI Director

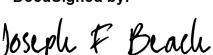
Date

DocuSigned by:


Feb 8, 2021 | 1:04 PM EST

Caprecia M. Poole-Williams
Chief Procurement Officer

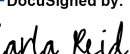
Date

DocuSigned by:


Feb 8, 2021 | 1:47 PM EST

Joseph F. Beach
Deputy GM for Operations

Date

DocuSigned by:


Feb 8, 2021 | 4:16 PM EST

Carla A. Reid
General Manager/CEO

Date

- This is to certify that the Washington Suburban Sanitary Commission on this date voted to approve the above action.
- This is to certify that the Washington Suburban Sanitary Commission on this date voted to approve the above action with the following stipulations:

- This is to certify that the Washington Suburban Sanitary Commission on this date voted not to approve the above action.

COMMISSION

Date

List of Proposers

1. Applications Software Technology, LLC.
4343 Commerce Court, Suite 701
Lisle, IL 60532
2. BlueAlly Services, LLC
8609 Westwood Center Drive, Suite 100
Vienna, VA 22182
3. Cross Industry Solutions, Inc.
1013 Gold Mine Road
Brookville, MD 20833
4. IBM Corporation
6710 Rockledge Drive
Bethesda, MD 20817
5. Infolob Solutions, Inc.
909 Lake Carolyn Parkway #300
Irving, TX 75039
6. Oracle America, Inc.
500 Oracle Parkway
Redwood Shores, CA 94065
7. Vigilant Technologies, LLC
1050 Wilshire Drive, Suite 307
Troy, MI 48084



Memorandum

February 5, 2021

To: Commissioners DS

Thru: Carla A. Reid CR
 General Manager/CEO

Thru: Joseph F. Beach DS
 Deputy General Manager for Administration JFB

From: Courtney J. Edmonds, Director DS
 Office of Supplier Diversity & Inclusion CJE

Subject: (Revision No.2) Review of Request for Award of Contract No. 16653 E-Business Suite Upgrade

The Office of Supplier Diversity & Inclusion (“OSDI”) has reviewed the request for Concurrence with Contract No. 16653 E-Business Suite Upgrade. In accordance with MBE Program Regulation (WSSC Water Code of Regulations Chapter 6.30) and SLBE Program Regulation (WSSC Water Code of Regulations Chapter 6.35), this solicitation was advertised with a 14.00% Minority Business Enterprise and Small Local Business Enterprise (MBE/SLBE) subcontracting requirement that can only be satisfied by WSSC Water-Approved SLBEs (SLBE only or SLBE-SDVs) and the following qualified and certified-MBE firms: African American, Asian American, Native American and Female/Woman-Owned.

This Solicitation was advertised in WSSC Water’s Supplier Portal System and through the Commission’s normal procurement process. One thousand fifty-nine (1,059) firms were notified, 160 firms downloaded the solicitation and seven (7) proposals were received. Four (4) proposals were deemed non-responsive by the Procurement Office.

Applications Software Technology, LLC. (AST), a majority-owned firm located in Lisle, Illinois, has been recommended for Award by the Procurement Office. The estimated contract value is \$1,800,000.00 with a two-year base term and one (1) two-year option term.

Listed below is the OSDI determination of the most responsive and responsible bid deemed by the Procurement Office:

Prime/Bidder	Responsive to OSDI Solicitation Requirements	Subcontractors	Proffered Percentage	Summary of Services	Plan Validated
Applications Software Technology, LLC Lisle, Illinois Contract Value: \$1,800,000.00 Total MBE Subcontracting: 14.00% (\$252,000.00)	Yes	*Global Alliant, Inc (MDOT# 19-433, Asian American) Columbia, Maryland	14.00% (MBE)	Analyzing third-party integrated applications; upgrading to R12.2, installing EBS R12.2 file system; planning for EBS upgrade; enabling online patching; assisting functional and technical resources in testing process on issues or bugs; planning and implementing disaster recovery	Yes

*WSSC Water-Approved SLBE

The OSDI concurs with the Award of Contract No. 16653 E-Business Suite Upgrade to Applications Software Technology, LLC.

Should you require any additional assistance, please contact the Office of Supplier Diversity & Inclusion at 301-206-8800.

CJE/te

cc: Procurement Office