



Thank
you for
attending!

Welcome to WSSC's **FLEET EVENT**

We are looking for Strategic Partnerships for our Fleet!

Monday, February 29, 2016

9:00 a.m. to 1:00 p.m.

Hosted by WSSC's SLMBE Office

14501 Sweitzer Lane, Laurel, MD 20707

Meet representatives from WSSC and other organizations in the Washington Metro region to discuss the procurement of fleet, fuel, tires, maintenance and equipment.

Exhibitors,
Presentations
& More!



www.wsscwater.com.

SLMBE office 301-206-8800 or email slmbe@wsscwater.com



"Diversity...just the way we do business!"

WELCOME

Dear Business and Community Partners,

As the Washington Suburban Sanitary Commission's (WSSC) Deputy General Manager of Administration, I am very excited to welcome you to the WSSC Fleet Event. The goal of this event is to educate suppliers and vendors about the fleet, fuel and strategic sourcing opportunities available to them within the Washington Metro region as well as to increase the number of prospective Minority Business Enterprise (MBE) suppliers.

You will hear from WSSC and partnering organizations about Fleet contracting opportunities and how you can strategically align your organization for success. It is my hope that you will absorb the information presented in this Panel Discussion and turn it into value and profits for your organization.

WSSC is pleased to partner with local and Mid-Atlantic Region agencies and organizations that are just as committed to increasing opportunities for small and minority firms, to bring to you an event that has purpose and value. We look forward to seeing all of you make the "Leap to Fleet".



Warmest Regards,

A handwritten signature in white ink that reads "Tom Street". The signature is fluid and cursive, with a large, sweeping initial "T".

Tom Street

Deputy General Manager of Administration

WELCOME

Greetings Community & Business Partners!

On behalf WSSCs employees, it is my pleasure to welcome you to our inaugural ALL About Fleet Special Outreach Event. Thank you for making the Leap to Fleet with WSSC!

This is a landmark outreach event, as it will be our first event specifically for our Fleet Operations. This maiden event has drawn participation from our community partners, such as: Maryland's State Highway Administration; Greater Washington Region Clean Cities Coalition; Fleet Management Services-Montgomery County; City of Baltimore, Bureau of Purchases; Prince George's County Office of Central Services; University of Maryland, Motor Transportation Services; and National Association of Minority Automobile Dealerships (NAMAD).

The focus of this event is to share with you all the supplies and services that are required for the total cost of ownership of (*from procurement needs to managing operations*) WSSC and other Fleet operations with the hope that you will participate in the contracting process for these types of procurement and sourcing needs. This event will also provide opportunities for folks that manage, purchase and support fleet operations to exchange ideas on best practices, sustainability and technology trends.

I'd like to express a special thank you to K. Neal International Trucks, Inc., for being a long time strategic partner of WSSCs Fleet operations and an outstanding role model

for minority and small business owners.

I look forward to seeing you in our Bid Room!

Warmest regards,



A white handwritten signature on a dark blue rectangular background. The signature is stylized and appears to read 'T. Livingston'.

Towanda R. Livingston

Director

Small, Local and Minority Business Enterprise Office



Leap to WSSC's Fleet Event

Monday, February 29, 2016

9:00 a.m. – 1:00 p.m.

EVENT AGENDA

Registration 9:00 a.m.

Moderator

Martin Rookard, Sr. Strategic Management Advisor

Welcome and Opening Remarks 9:30 a.m.

Tom Street, Deputy General Manager of Administration

Towanda Livingston, SLMBE Director

Success Story 9:40 a.m.

Rick Patton, K. Neal International Trucks, Inc.

**Remarks from National Association of Minority
Automobile Dealers (NAMAD)** 9:50 a.m.

Damon Lester, NAMAD President

Panel Facilitator

Bobbie Wilkerson, Procurement Group Leader

Panelists

Ron Flowers, Greater Washington Region Clean Cities Coalition

Tim Lawler, State Highway Administration

Bill Griffiths, Division of Fleet Management Services – Montgomery County

Kristi Hammerbacher, City of Baltimore, Bureau of Purchases

Richard Hilmer, Prince George's County Office of Central Services

Leigh Remz, University of Maryland, Motor Transportation Services

Jon Sims, WSSC Fleet Department

Leap to WSSC's Fleet Event

Monday, February 29, 2016

9:00 a.m. – 1:00 p.m.

EVENT AGENDA

Topics – Total Cost of Ownership of Fleet

Parts and Services 10:00 a.m. – 10:20 a.m.

Maintenance 10:20 a.m. – 10:40 a.m.

Fuel Management 10:40 a.m. – 11:00 a.m.

Sustainability 11:20 a.m. – 11:40 a.m.

Technology Advancements 11:40 a.m. – 12:00 p.m.

WSSC Fleet Tour & Limited Live Demo

(CCTV Truck, Jet/Vac Truck and Jet Truck)

12:00 p.m. – 1:00 p.m.

Exhibit Hall Available in the Lobby Atrium



Rick Patton

VP – Sales

K. Neal International
Trucks, Inc.



Rick brings 14 years of new and used truck sales experience with International Truck & Engine Corporation. After 4 years in the U.S. Air Force, Rick joined the International Finance Group as a finance zone representative. Rick then became the business manager for International's Used Truck Center in Philadelphia, PA. This was the beginning of his transition to sales where he continued to excel.

Rick was recognized as a prestigious diamond club performer and a top 5 performer in the country for several years. Rick was asked to manage the International Baltimore Used Truck Center where he drove an increase in revenue of more than 160%. He then joined new truck sales where he called on the 65 largest customers in Maryland and Pennsylvania. In his last role, Rick was Key Market Manager for the 3 largest markets in the Northeast—including J. Price International AOR.

Rick holds a BAA in accounting from Saginaw Valley State University. Rick, his wife Corey and son Jauron reside in Upper Marlboro, MD.



Damon Lester

President

National Association of Minority
Automobile Dealers



Damon is a respected advocate for ensuring diversity remains a priority within the automotive industry. NAMAD is committed to increasing equitable access and meaningful opportunities for minority entrepreneurs and employees in the automotive retail sales, supplier, manufacturing and service sectors. Lester's expertise and strategic relationships with major auto manufacturers positions him as one of the nation's leading authorities on consumer finance, entrepreneurship and economic diversity issues in the industry. He testified before the House Judiciary and Financial Services Committee and Senate Financial Services Committee regarding the Detroit Big Three automobile manufacturers' request for financial relief. Lester also assisted in negotiations between President Obama's Administration and the Auto Task Force to secure the Memorandum of Understanding with General Motors for "wind-down" dealers.

A Temple University graduate, Lester is a life member of Kappa Alpha Psi Fraternity, Inc., and is involved with Rainbow/PUSH Coalition and the National Association of Black Accountants. His honors and awards include The Network Journal's 40 Under Forty Achievement Award (2009), the FMCRC John Gamboa Community Leadership Award (2010), the Rainbow/PUSH Coalition Emerging Leader Award (2011) and the Uptown Magazine DC Catalyst Award (2014).



Ron Flowers

Executive Director

Greater Washington Region
Clean Cities Coalition



As the former fleet management administrator for the D.C. Department of Public Works, Ron had established the largest alternative fuels vehicle fleet in the region with more than 400 cars, trucks and buses. The high-profile natural gas vehicle program earned him recognition from the Metro Washington Council of Governments and the Natural Gas Vehicle Coalition for pioneering approaches to a cleaner environment and energy security. Earlier, as a fleet manager with the D.C. schools system, he established the first alternative fuels filling station and purchased a contingent of alternative fuel buses.

His record and reputation led him to become Executive Director of the GWRCCC. Mr. Flowers and his wife of 44 years have a son and two grandchildren.

“I’ve always had a great interest in the alternative fuels program and the environment, and the issues regarding what petroleum products do to the environment.”



Tim Lawler

Fleet Manager

Maryland State
Highway Administration



Tim has been the Fleet Manager for the Maryland State Highway Administration since 2010. He is responsible for the oversight of 906 light vehicles and 2,400 pieces of heavy equipment. His office is responsible for the procurement, enrollment, distribution, analysis, and administrative support for all vehicle and equipment assets owned by the State Highway Administration.

Tim has been involved in the automotive and fleet business for over thirty years. He has been a mechanic, fabricator, business owner and manager over his career. His work in the varied roles of his professional life has given him the benefit of seeing fleet management from many points of view.

Tim has earned two Associates Degrees, Business Administration and Philosophy. Currently he is working towards a Bachelor’s of Science in Business Administration.



Bill Griffiths

Division Chief

Montgomery County Fleet
Management Services



Bill has more than 25 years of experience that spans across military, federal, and local government fleets. Prior to joining the County, Bill was the Fleet Manager for the Smithsonian. During his tenure, he transformed the Smithsonian into a federal leader in petroleum reduction and green fleet initiatives. Bill has also previously served as fleet manager for the U.S. Forest Service and Maintenance Manager for the U.S. Air Force.

Bill is nationally recognized for his expertise in fleet analysis, performance management, and maintenance. Bill was recently named the 2015 Public Sector Fleet Manager of the Year by government fleet magazine.



Kristi R. Hammerbacher, CPPB

Procurement Specialist II

City of Baltimore



Kristi has been employed with the City of Baltimore since February of 1991 and served in several jobs before her current position as Procurement Specialist. She began working for the Department of Finance, Bureau of Purchases in June of 2008 and within a few weeks, was assigned to the City's Fleet Management Division, Central Garage and promoted to lead buyer within 2 years.

Kristi is responsible for approximately 90% of the procurement for Fleet. She purchases a wide variety of items from vehicles and equipment to subscriptions and training. She assists the agency with specifications, performing market research, managing bids and making award recommendations.

There is so much more to learn, and I continue to do so every day.



Rick Hilmer, CAFM

Fleet Manager

Prince George's County
Office of Central Services



Mr. Hilmer is a graduate of George Washington University and a Marine Corps veteran. He has been in fleet management for thirty-four years; private and public sectors, over the past twenty-two years, in Prince George's County. Mr. Hilmer currently serves as the County Fleet Manager within the Office of Central Services.

He is a Certified Automotive Fleet Manager (CAFM) through the National Association of Fleet Administrators (NAFA) and serves on the Board of Directors for the Greater Washington Clean Cities Coalition.



Leigh Remz, CAFM

Manager, Motor Transportation Services

University of Maryland



Since 2001, as Manager of Motor Transportation Services and as the University System of Maryland Fleet Administrator, Leigh is responsible for the oversight and management of over 2,000 State vehicles owned and operated by the thirteen campuses within the University System. His responsibilities include the development and coordination of fleet activities to achieve the goals of safe, effective and economical use of University vehicles.

Leigh has served in both the public and private sectors as a fleet manager for almost 30 years. Prior to working for the University of Maryland System, he worked for Penske Truck Leasing for 12 years and other private fleets for an additional five years.

In 2009, Leigh received the NAFA Fleet Management Association's CAFM certification.



Jon Sims

Group Leader

WSSC Fleet Services
Group



Jon K. Sims is the Fleet Services Group Leader of the Washington Suburban Sanitary Commission, the 8th largest water and wastewater utility in the nation with a network of more than 5,500 miles of fresh water pipeline and nearly 5,400 miles of sewer pipeline. The WSSC serves nearly 1.8 million residents in Prince George's and Montgomery counties.

Jon's professional experience include:

- Group Leader, WSSC 2010–Present;
- Fleet Manager 1995–2009
- Jon was instrumental during the 1980's in converting WSSC's fleet of class 5 and 6 trucks to propane alternative fuel.
- Shop Manager, 1976–1984 Prince George's County Government, Office of Central Services.

His Certifications include:

- National Institute for Automotive Service Excellence Since 1974, he has been certified in:
 - Certified Master Automobile Technician
 - Master Medium/Heavy Truck Technician
 - Certified Alternate Fuels Technician.
- Member of NAFA Fleet Management Association.

The Mission of the Fleet Services Group is to facilitate the achievement of WSSC's mission by providing transportation and worksite equipment that is safe and reliable. They deliver service through six garages and a central office.

The fleet has 1,024 vehicles and 743 pieces of equipment, and 60 backhoes for a total fleet size 1,827.

Commodities Purchased from WSSC's Fleet Department

(This list is not exhaustive)

Auto Parts	Lift Repairs
Tires	Auto Body Repair
Heavy-Duty Body Work	Truck Parts and Service
Emergency Vehicle Lights	Frame and Spring Repair
Auto Lubricants	Parts Washer Service
Transmission Service	Heavy-Duty Truck Service
Hydraulic Hoses	Diesel Fuel
Batteries	Off-Road Diesel Fuel
Diagnostic Services	Parts Jet Machines
Compressor Parts	Fasteners (nuts & bolts)
Fork Lift Parts	Service for Lifts
Rental of Shop Towels	Service for Heavy Equipment
Caterpillar Parts and Service	Fuel
Diesel Fuel Conditioner	Car Wash
Emergency Vehicle Parts	Service for Fuel Pumps and Equipment
Towing	Recycle Waste Oil
Generator Parts	Off Road Vehicles
Automated Fuel System Parts	

Vehicle Specification Samples

The following pages are several specification samples for WSSC vehicles.

INSPECTIONS AND REJECTED WORK

The commission's inspection of all materials and equipment upon delivery is for the sole purpose of identification. Such inspection shall not be construed as final or as acceptance of the materials or equipment if materials or equipment do not conform to contract requirements. If there are any apparent defects in the materials or equipment at the time of delivery, the commission will promptly notify the contractor thereof. Without limiting any other rights of the commission, the commission at its option, may require the contractor to:

- Repair or replace at contractor's expense, any or all of the damaged goods,
- Refund the price of any or all of the damaged goods, or
- Accept the return of any or all of the damaged goods.
- Costs of remedying all defects, indirect and consequential costs of correcting same, and/or removing or replacing any or all of the defective materials or equipment will be charged against the contractor.

CONFORMANCE TO PAYMENT

All new equipment will be inspected for conformance to the specifications before final acceptance and payment is issued.

After delivery to the commission's site and before final acceptance and payment is issued, the contractor will be notified, with documentation within two weeks, of any deficiencies found with the equipment. Final acceptance will not occur until after remedy of all deficiencies, and inspection by an authorized commission employee has been performed. Failure to comply with changes to conform to any clause of the specification or inspection within 30 days after notice is given of such changes shall also be cause for rejection of the equipment. Permission to keep or store the unit in any building owned or occupied by the commission during the above specified period shall not constitute acceptance.

MANUFACTURER'S REBATE (INCENTIVES)

In any circumstance during or prior to completion of the contract, whereupon the commission becomes eligible to receive a rebate for any vehicle purchased under this contract, it shall be the contractor's responsibility to inform the contracting officer in writing and to advise the procedures for obtaining such rebates

ADDITIONS OR DELETIONS

The commission reserves the right to add or delete items, as determined to be in its best interest. Added items will be related to those on contract and will not represent a significant increase or decrease in size or scope of the contract. Such additions or deletions will be documented via mutual agreement, will be at prices consistent with the original bid price margins, and will be evidenced by issuance of a written contract change notice from the contracting officer.

DELIVERY

Indicate, in the space provided in item 50, the time required for delivery after the receipt of an order (aro). Failure to make an entry in the space(s) provided will be construed as an offer to deliver within "required delivery" number of calendar days aro. Bids which specify deliveries in excess of "required delivery" number of calendar days aro will be considered non-responsive and the bid(s) will be rejected.

PRE-DELIVERY SERVICE

Prior to delivery, each piece of equipment shall be serviced and inspected by the dealer or the dealer's agent. A certification of this inspection must include the following (as applicable to the type of equipment):

- Dealer and equipment identification
- Check-off of service and inspection performed—including a list of all fluids—including type weight and specification that are in the equipment as delivered for all fluid compartments
- The vehicle's crankcase, differential and transmission, and other fluid compartments shall be filled to the manufacturer's recommended capacity
- Fuel tank shall be filled to at least register a minimum $\frac{1}{4}$ full on the fuel gauge, unless restricted by the commercial carrier, when the vehicle arrives at the delivery location
- The equipment shall be clean and free from defects when delivered and should be ready for immediate and continued use upon delivery
- Units delivered in an incomplete state, or which have deficiencies per the specification, will not be accepted

DELIVERY RECEIPT

A delivery receipt will be required for the delivered unit. The receipt must be filled out by the contractor, and acknowledged by commission receiving personnel by signature and date of actual receipt of equipment. One copy of this delivery receipt is to be given to the commission's fleet receiving representative. The original shall accompany the contractor's invoice to support and properly identify the vehicle delivered.

Contractors are cautioned and advised that such delivery forms or other receiving type documents will not in any way be construed to mean the commission has formally and fully accepted units referenced thereon as complete and meeting every specification set forth. The fleet contact personnel is to be contacted regarding delivery coordination and contacts.

Under no conditions will warranty documents be presented at time of delivery for signature. Only the fleet manager or designee may sign warranty documentation.

SAMPLE

**SPECIFICATIONS FOR
2016 OR LATEST PRODUCTION MODEL
INTEGRAL EXTENDED CAB WITH SWAB
MODEL 150 SPECIALIZED BODY
AS FOLLOWS:**

FLEET ID NUMBERS: NAVISTAR 935262

ALL OF THE VEHICLES IN THIS SPECIFICATION WILL BE EQUIPPED WITH A DOOSAN P185WDOU T4FAIR COMPRESSOR MOUNTED CROSS CHASSIS BETWEEN THE REAR OF THE CAB AND THE FRONT OF THE BODY AND ONAN GENERATOR.

ORDERING CODE: NAVISTAR INTERNATIONAL MODEL 7300 SBA 4X2 OR COMMISSION APPROVED EQUAL. SPECIAL AIR COMPRESSOR EQUIPPED CHASSIS

GVW: 30,000 POUNDS

WHEELBASE: 220" (165" + 36") CAB TO AXLE: 126" (71 " + 36")

WEIGHT OF COMPRESSOR: 2,300 POUNDS WEIGHT

WEIGHT OF MOUNTING: 600 POUNDS ESTIMATED

WEIGHT OF ADDITIONAL EQUIPMENT: 500 POUNDS ESTIMATED

BALANCE OF STANDARD CHASSIS SPECIFICATIONS APPLY TO AIR COMPRESSOR EQUIPPED CHASSIS.

FOR CHANGES IN BODY SEE PARAGRAPH "W" UNDER BODY

SPECIFICATIONS. FRAME: 80,000 LBS. PER SQUARE INCH, RBM
1,275,000 LBS. SECTION MODULES, 15.94

**SPECIFICATIONS FOR
2015 OR LATEST PRODUCTION MODEL OF
CAB & CHASSIS WITH ARTICULATING CRANE**

FLEET ID NUMBERS: NAVISTAR 935262, GMC/CHEVROLET 627229,
FORD QC228

SCOPE: THIS SPECIFICATION COVERS NEW COMMERCIAL/DOMESTICALLY PRODUCED, 6X4 CONVENTIONAL CABS WITH ARTICULATING, OR BOOM HYDRAULIC CRANE WHICH IS COMPLETELY EQUIPPED FOR OPERATION. TRUCKS PROCURED UNDER THIS STANDARD SHALL BE WARRANTED BY DEALER AS SPECIFIED IN THE WARRANTY SECTION.

THIS SPECIFICATION DESCRIBES A 6X4 CONVENTIONAL CAB TRUCK WITH ARTICULATING OR BOOM HYDRAULIC, CRANE, AND 16' STEEL BODY. THE CRANE SHALL FOLD UP BEHIND CAB. ALL DIMENSION: WHEELBASE, CA AND WEIGHT DISTRIBUTION ARE TO BE COMPATIBLE WITH BODY AND EQUIPMENT TO BE MOUNTED. COMPLETED UNIT AS CONFIGURED MUST MEET ALL

SAMPLE

APPLICABLE FEDERAL, STATE, AND LOCAL SAFETY STANDARDS.

**SPECIFICATIONS
FOR
19500 GVWR 4X4 CREWCAB CHASSIS-CAB TRUCK
WITH STANDARD ENCLOSED SERVICE BODY
2016 OR LATEST PRODUCTION MODEL**

SCOPE:

THIS SPECIFICATION COVERS NEW, COMMERCIALY / DOMESTICALLY PRODUCED, HEAVY DUTY CHASSIS-CAB WITH- CREW CAB TRUCK (4X4), FOUR DOORS SRW, ENCLOSED BODY, COMPLETELY EQUIPPED FOR OPERATION.

TRUCKS PROCURED UNDER THIS STANDARD SHALL BE WARRANTED BY DEALER AS SPECIFIED IN THE WARRANTED SECTION.

W3H SUPER DUTY)
OR
COMMISSION APPROVED EQUAL

TRUCK MFR:
MODEL:

**SPECIFICATION FOR
2016 OR LATEST PRODUCTION MODEL OF
SUV**

GENERAL

FLEET ID NUMBERS: NAVISTAR 935262; GMC/CHEVROLET: 627229; FORD: QC228

THE COMMISSION INTENDS TO PUCHASE TWO (2) HEAVY DUTY (4 X 4) FOUR WHEEL DRIVE SUV TYPE VEHICLES. THESE VEHICLES WILL GENERALLY BE USED TO TRANSPORT WORK CREWS, TOOLS, AND EQUIPMENT THROUGHOUT VARIOUS COMMISSION WORK SITES.

THIS SPECIFICATION COVERS NEW COMMERCIALY/DOMESTICALLY PRODUCED 4 X 4 VEHICLES AND THE LATEST MANUFACTURER'S (CURRENT) MODEL AND DESIGN. UNITS SHALL INCLUDE ALL STANDARD EQUIPMENT AND ACCESSORIES AS ADVERTISED IN THE MANUFACTURER'S SPECIFICATION SHEET OF MODEL OFFERED, UNLESS OTHERWISE SPECIFIED HEREIN.

THE UNITS PROVIDED MUST MEET ALL FEDERAL AND STATE REGULATIONS SUCH AS, BUT NOT LIMITED TO EPA EMISSIONS.

USE OF BRAND OR TRADE NAMES: BRAND OR TRADE NAMES USED BY THE COMMISSION IN BID SPECIFICATIONS ARE FOR THE PURPOSE OF DESCRIBING AND ESTABLISHING THE STANDARD OF QUALITY, PERFORMANCE AND CHARACTERISTICS DESIRED AND ARE NOT A STATEMENT OF PREFERENCE NOR ARE THEY INTENDED TO LIMIT OR RESTRICT COMPETITION. BIDDERS MAY SUBMIT BIDS FOR SUBSTANTIALLY EQUIVALENT PRODUCTS TO THOSE DESIGNATED UNLESS THE INVITATION TO BID PROVIDES THAT A SPECIFIC BRAND IS

SAMPLE

NECESSARY BECAUSE OF COMPATIBILITY REQUIREMENTS. ALL SUCH BRAND SUBSTITUTIONS SHALL BE SUBJECT TO THE COMMISSION'S APPROVAL.

THE FOLLOWING SPECIFICATIONS ARE MINIMUM ACCEPTABLE STANDARDS. EXCEPTIONS TO ANY AND ALL SPECIFICATIONS MUST BE SO NOTED, AND FULLY DESCRIBED BY ITEM/SECTION NUMBER, ON SEPARATE SHEETS OF PAPER AND MUST BE SUBMITTED WITH BID. FAILURE TO LIST EXCEPTIONS MAY RESULT IN BIDS NOT BEING CONSIDERED FOR AWARD. THE COMMISSION RESERVES THE RIGHT TO REJECT ANY OR ALL BIDS NOT IN FULL COMPLIANCE OR IN THE BEST INTEREST OF THE COMMISSION.

SPECIFICATIONS FOR 2016 OR LATEST PRODUCTION MODEL 12 TON EQUIPMENT TRAILER

GENERAL

FLEET ID NUMBERS: NAVISTAR: 935262; GMC/CHEVROLET: 627229; FORD: QC228

THE COMMISSION INTENDS TO PURCHASE FIVE (5) 12-TON EQUIPMENT TRAILERS. THESE EQUIPMENT TRAILERS WILL BE USED TO TOW BACKHOES ON COMMISSION PROPERTY. THE SUPPLIER SHALL PROVIDE ITEMIZED WEIGHT STUDY OF THE PROPOSED EQUIPMENT TRAILERS. THE WEIGHT STUDY SHALL INCLUDE THE WEIGHT ON THE AXLES AND THE AVAILABLE TONGUE WEIGHT AT THE DRAW BAR. THE WEIGHT STUDY SHALL INCLUDE THE MAXIMUM TOW TRAILER GVW AND ALL COMPONENTS AND ACCESSORIES LISTED IN THESE SPECIFICATIONS.

THIS SPECIFICATION COVERS NEW COMMERCIAL/DOMESTICALLY PRODUCED AND THE LATEST MANUFACTURER'S (CURRENT) MODEL AND DESIGN. THE UNITS SHALL INCLUDE ALL STANDARD EQUIPMENT AND ACCESSORIES AS ADVERTISED IN THE MANUFACTURER'S SPECIFICATION SHEET OF MODEL OFFERED, UNLESS OTHERWISE SPECIFIED HEREIN.

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SAMPLE

**SPECIFICATION FOR
2016 OR LATEST PRODUCTION MODEL OF
FORD F-450XL CAB & CHASSIS SUPER DUTY TRUCKS – REGULAR CAB**

GENERAL

FLEET ID NUMBERS: NAVISTAR 935262; GMC/CHEVROLET: 627229; FORD: QC228

THE COMMISSION INTENDS TO PURCHASE NINE (9) FORD F-450XL SUPER DUTY CAB AND CHASSIS TRUCK. THESE VEHICLES WILL GENERALLY BE USED TO TRANSPORT WORK CREWS, TOOLS, AND EQUIPMENT, AND HAUL BULK LOADS THROUGHOUT VARIOUS COMMISSION WORK LOCATIONS.

THIS SPECIFICATION COVERS NEW COMMERCIALY/DOMESTICALLY PRODUCED 4 X 4 VEHICLES, AND THE LATEST MANUFACTURER'S (CURRENT) MODEL AND DESIGN. THE UNITS SHALL INCLUDE ALL STANDARD EQUIPMENT AND ACCESSORIES AS ADVERTISED IN THE MANUFACTURER'S SPECIFICATION SHEET OF MODEL OFFERED, UNLESS OTHERWISE SPECIFIED HEREIN.

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**SPECIFICATION FOR
2016 OR LATEST PRODUCTION MODEL OF
FORD F-250 SUPER DUTY CREW CAB VEHICLES**

GENERAL

FLEET ID NUMBERS: NAVISTAR 935262; GMC/CHEVROLET: 627229; FORD: QC228

THE COMMISSION INTENDS TO PURCHASE FORD F-250 SUPER DUTY CREW CAB VEHICLES. THESE VEHICLES WILL GENERALLY BE USED TO TRANSPORT WORK CREWS, TOOLS, AND

SAMPLE

EQUIPMENT THROUGHOUT VARIOUS COMMISSION WORK LOCATIONS.

THIS SPECIFICATION COVERS NEW COMMERCIALY/DOMESTICALLY PRODUCED 4 X 4 VEHICLES, AND THE LATEST MANUFACTURER'S (CURRENT) MODEL AND DESIGN. THE UNITS SHALL INCLUDE ALL STANDARD EQUIPMENT AND ACCESSORIES AS ADVERTISED IN THE MANUFACTURER'S SPECIFICATION SHEET OF MODEL OFFERED, UNLESS OTHERWISE SPECIFIED HEREIN.

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SPECIFICATIONS FOR 2016 OR LATEST PRODUCTION MODEL FOURTRAX RANCHER AUTOMATIC DCT

GENERAL

FLEET ID NUMBERS: NAVISTAR: 935262; GMC/CHEVROLET: 627229; FORD: QC228

THE COMMISSION INTENDS TO PURCHASE TWO (2) FOURTRAX RANCHERS WITH WINCH. THESE VEHICLES WILL GENERALLY BE USED BY THE POLICE DEPARTMENT TO PATROL "RIGHT-OF-WAY" THAT FALLS WITHIN THE COMMISSION'S JURISDICTION.

THIS SPECIFICATION COVERS NEW COMMERCIALY/DOMESTICALLY PRODUCED 4 X 4 AUTOMATIC DUEL CLUTCH TRANSMISSION (DCT) FOURTRAX RANCHERS WITH WINCH, AND THE LATEST MANUFACTURER'S (CURRENT) MODEL AND DESIGN. THE UNITS SHALL INCLUDE ALL STANDARD EQUIPMENT AND ACCESSORIES AS ADVERTISED IN THE MANUFACTURER'S SPECIFICATION SHEET OF MODEL OFFERED, UNLESS OTHERWISE SPECIFIED HEREIN.

THE UNITS PROVIDED MUST MEET ALL FEDERAL AND STATE REGULATIONS SUCH AS, BUT NOT LIMITED TO, EPA EMISSIONS.

USE OF BRAND OR TRADE NAMES: BRAND OR TRADE NAMES USED BY THE COMMISSION IN

SAMPLE

BID SPECIFICATIONS ARE FOR THE PURPOSE OF DESCRIBING AND ESTABLISHING THE STANDARD OF QUALITY, PERFORMANCE AND CHARACTERISTICS DESIRED AND ARE NOT A STATEMENT OF PREFERENCE NOR ARE THEY INTENDED TO LIMIT OR RESTRICT COMPETITION. BIDDERS MAY SUBMIT BIDS FOR SUBSTANTIALLY EQUIVALENT PRODUCTS TO THOSE DESIGNATED UNLESS THE INVITATION TO BID PROVIDES THAT A SPECIFIC BRAND IS NECESSARY BECAUSE OF COMPATIBILITY REQUIREMENTS. ALL SUCH BRAND SUBSTITUTIONS SHALL BE SUBJECT TO THE COMMISSION'S APPROVAL.

THE FOLLOWING SPECIFICATIONS ARE MINIMUM ACCEPTABLE STANDARDS. EXCEPTIONS TO ANY AND ALL SPECIFICATIONS MUST BE SO NOTED, AND FULLY DESCRIBED BY ITEM/SECTION NUMBER, ON SEPARATE SHEETS OF PAPER AND MUST BE SUBMITTED WITH BID. FAILURE TO LIST EXCEPTIONS MAY RESULT IN BIDS NOT BEING CONSIDERED FOR AWARD. THE COMMISSION RESERVES THE RIGHT TO REJECT ANY OR ALL BIDS NOT IN FULL COMPLIANCE OR IN THE BEST INTEREST OF THE COMMISSION.

AT POINTS IN THIS SPECIFICATION "THE COMMISSION" AND "WSSC" ARE USED INTERCHANGEABLY IN SECTIONS OF THIS SPECIFICATION; NO DISTINCTIONS EXIST BETWEEN THE TWO.

SPECIFICATION FOR 2016 OR LATEST PRODUCTION MODEL OF FORD UTILITY UNMARKED POLICE INTERCEPTOR

GENERAL

FLEET ID NUMBERS: NAVISTAR 935262; GMC/CHEVROLET: 627229; FORD: QC228

THE COMMISSION INTENDS TO PURCHASE ONE (1) FORD UTILITY UNMARKED POLICE INTERCEPTOR. THIS VEHICLE WILL GENERALLY BE USED TO TRANSPORT PATROL OFFICERS TO VARIOUS COMMISSION WORK LOCATIONS.

THIS SPECIFICATION COVERS NEW COMMERCIAL/DOMESTICALLY PRODUCED 4 X 4 VEHICLE, AND THE LATEST MANUFACTURER'S (CURRENT) MODEL AND DESIGN. THE UNIT SHALL INCLUDE ALL STANDARD EQUIPMENT AND ACCESSORIES AS ADVERTISED IN THE MANUFACTURER'S SPECIFICATION SHEET OF MODEL OFFERED, UNLESS OTHERWISE SPECIFIED HEREIN.

THE UNIT PROVIDED MUST MEET ALL FEDERAL AND STATE REGULATIONS SUCH AS, BUT NOT LIMITED TO, EPA EMISSIONS.

USE OF BRAND OR TRADE NAMES: BRAND OR TRADE NAMES USED BY THE COMMISSION IN BID SPECIFICATIONS ARE FOR THE PURPOSE OF DESCRIBING AND ESTABLISHING THE STANDARD OF QUALITY, PERFORMANCE AND CHARACTERISTICS DESIRED AND ARE NOT A STATEMENT OF PREFERENCE NOR ARE THEY INTENDED TO LIMIT OR RESTRICT COMPETITION. BIDDERS MAY SUBMIT BIDS FOR SUBSTANTIALLY EQUIVALENT PRODUCTS TO THOSE DESIGNATED UNLESS THE INVITATION TO BID PROVIDES THAT A SPECIFIC BRAND IS NECESSARY BECAUSE OF COMPATIBILITY REQUIREMENTS. ALL SUCH BRAND SUBSTITUTIONS SHALL BE SUBJECT TO THE COMMISSION'S APPROVAL.

THE FOLLOWING SPECIFICATIONS ARE MINIMUM ACCEPTABLE STANDARDS. EXCEPTIONS TO ANY AND ALL SPECIFICATIONS MUST BE SO NOTED, AND FULLY DESCRIBED BY ITEM/SECTION NUMBER, ON SEPARATE SHEETS OF PAPER AND MUST BE SUBMITTED WITH BID. FAILURE TO

SAMPLE

LIST EXCEPTIONS MAY RESULT IN BIDS NOT BEING CONSIDERED FOR AWARD. THE COMMISSION RESERVES THE RIGHT TO REJECT ANY OR ALL BIDS NOT IN FULL COMPLIANCE OR IN THE BEST INTEREST OF THE COMMISSION.

SPECIFICATION FOR 2016 OR LATEST PRODUCTION MODEL OF FOUR-WHEEL DRIVE HEAVY DUTY SUV

GENERAL

FLEET ID NUMBERS: NAVISTAR 935262; GMC/CHEVROLET: 627229; FORD: QC228

THE COMMISSION INTENDS TO PURCHASE NINE (9) HEAVY DUTY (4 X4) FOUR-WHEEL DRIVE, FOUR DOOR, SUV-TYPE VEHICLES. THESE VEHICLES WILL GENERALLY BE USED TO TRANSPORT WORK CREWS, TOOLS, AND EQUIPMENT THROUGHOUT VARIOUS COMMISSION WORK LOCATIONS.

THIS SPECIFICATION COVERS NEW COMMERCIALY/DOMESTICALLY PRODUCED 4 X 4 VEHICLES AND THE LATEST MANUFACTURER'S (CURRENT) MODEL AND DESIGN. UNITS SHALL INCLUDE ALL STANDARD EQUIPMENT AND ACCESSORIES AS ADVERTISED IN THE MANUFACTURER'S SPECIFICATION SHEET OF MODEL OFFERED, UNLESS OTHERWISE SPECIFIED HEREIN.

THE UNITS PROVIDED MUST MEET ALL FEDERAL AND STATE REGULATIONS SUCH AS, BUT NOT LIMITED TO, EPA EMISSIONS.

USE OF BRAND OR TRADE NAMES: BRAND OR TRADE NAMES USED BY THE COMMISSION IN BID SPECIFICATIONS ARE FOR THE PURPOSE OF DESCRIBING AND ESTABLISHING THE STANDARD OF QUALITY, PERFORMANCE AND CHARACTERISTICS DESIRED AND ARE NOT A STATEMENT OF PREFERENCE NOR ARE THEY INTENDED TO LIMIT OR RESTRICT COMPETITION. BIDDERS MAY SUBMIT BIDS FOR SUBSTANTIALLY EQUIVALENT PRODUCTS TO THOSE DESIGNATED UNLESS THE INVITATION TO BID PROVIDES THAT A SPECIFIC BRAND IS NECESSARY BECAUSE OF COMPATIBILITY REQUIREMENTS. ALL SUCH BRAND SUBSTITUTIONS SHALL BE SUBJECT TO THE COMMISSION'S APPROVAL.

THE FOLLOWING SPECIFICATIONS ARE MINIMUM ACCEPTABLE STANDARDS. EXCEPTIONS TO ANY AND ALL SPECIFICATIONS MUST BE SO NOTED, AND FULLY DESCRIBED BY ITEM/SECTION NUMBER, ON SEPARATE SHEETS OF PAPER AND MUST BE SUBMITTED WITH BID. FAILURE TO LIST EXCEPTIONS MAY RESULT IN BIDS NOT BEING CONSIDERED FOR AWARD. THE COMMISSION RESERVES THE RIGHT TO REJECT ANY OR ALL BIDS NOT IN FULL COMPLIANCE OR IN THE BEST INTEREST OF THE COMMISSION.

"THE COMMISSION" AND "WSSC" ARE USED INTERCHANGEABLY IN SECTIONS OF THIS SPECIFICATION; NO DISTINCTIONS EXIST BETWEEN THE TWO.

SPECIFICATION FOR 2016 OR LATEST PRODUCTION MODEL OF 6 X 4 BOOM TRUCK - MOBILE AERIAL CRANE & CRANE BODY

GENERAL

FLEET ID NUMBERS: NAVISTAR 935262; GMC/CHEVROLET: 627229; FORD: QC228

SAMPLE

THE COMMISSION INTENDS TO PURCHASE ONE (1) 6 X 4 BOOM TRUCKS WITH MOBILE AERIAL CRANE AND CRANE BODY TO BE USED ON A REGULAR BASIS TO MOVE HEAVY PLANT EQUIPMENT.

ONE TRUCK WILL BE PURCHASED IN 2016, AND DELIVERY SHALL BE MADE PRIOR TO JUNE 1, 2017.

THE SUPPLIER SHALL PROVIDE ITEMIZED WEIGHT STUDY OF THE PROPOSED TRUCK. THE WEIGHT STUDY SHALL INCLUDE THE WEIGHT ON THE AXLES AND THE AVAILABLE TONGUE WEIGHT AT THE DRAW BAR. WEIGHT STUDY SHALL INCLUDE THE MAX TOW TRAILER GVW AND ALL COMPONENTS AND ACCESSORIES LISTED IN THESE SPECIFICATIONS.

THIS SPECIFICATION COVERS NEW COMMERCIAL/DOMESTICALLY PRODUCED 6 X 4 BOOM TRUCKS WHICH ARE COMPLETELY EQUIPPED FOR OPERATION. TRUCKS PROCURED UNDER THIS STANDARD SHALL BE WARRANTED BY DEALER AS SPECIFIED IN THE WARRANTY SECTION.

THIS SPECIFICATION DESCRIBES:

- 1). A 6 X 4 BOOM TRUCK WITH MOBILE AERIAL CRANE
- 2). CRANE BODY FOR BOOM TRUCK

THE FOLLOWING SPECIFICATIONS ARE MINIMUM ACCEPTABLE STANDARDS. EXCEPTIONS TO ANY AND ALL SPECIFICATIONS MUST BE SO NOTED, AND FULLY DESCRIBED BY ITEM/SECTION NUMBER, ON SEPARATE SHEETS OF PAPER AND MUST BE SUBMITTED WITH BID. FAILURE TO LIST EXCEPTIONS MAY RESULT IN BIDS NOT BEING CONSIDERED FOR AWARD. THE COMMISSION RESERVES THE RIGHT TO REJECT ANY OR ALL BIDS NOT IN FULL COMPLIANCE OR IN THE BEST INTEREST OF THE COMMISSION.

TECHNICAL SPECIFICATIONS:

ALL DIMENSIONS, WHEELBASE, CA, AND WEIGHT DISTRIBUTION ARE TO BE COMPATIBLE WITH BODY AND EQUIPMENT TO BE MOUNTED. THE TERM "OR EQUAL", WHEN USED, MEANS "COMMISSION APPROVED EQUAL." MANUFACTURER'S STANDARD PRODUCTION MODEL TO INCLUDE THE FOLLOWING LISTED OPTIONS:

- A. THE UNIT MUST BE DELIVERED COMPLETELY ASSEMBLED AND SERVICED READY FOR IMMEDIATE USE.
- B. THE CHASSIS AND BODY MUST CONFORM TO THE MOST CURRENT OSHA, EPA, NTSA, FMVSS, MOSHA, AND MARYLAND STATE AND LOCAL SAFETY REGULATIONS AT TIME OF MANUFACTURE.
- C. THE DEALER/CONTRACTOR WILL PROVIDE DETAIL TO SCALE DRAWINGS OF TRUCK WITH BODY. THE DRAWING SHALL SHOW ALL MOUNTED EQUIPMENT OR ITEMS IN THE LOCATION INTENDED. THIS DRAWING SHALL BE SUPPLIED TO THE FLEET MANAGER FOR APPROVAL PRIOR TO THE TRUCK BEING BUILT.

SPECIFICATIONS

SAMPLE

**FOR
6X4 CONVENTIONAL CAB 18-20 CUBIC YARD DUMP TRUCK**

FLEET ID NUMBERS:

1. SCOPE: THIS SPECIFICATION COVERS NEW COMMERCIALY/DOMESTICALLY PRODUCED, TRI-AXLE, 6X4 CONVENTIONAL CABS WITH (18-20) CUBIC YARD DUMP TRUCK, WHICH IS COMPLETELY EQUIPPED FOR OPERATION. TRUCK PROCURED UNDER THIS STANDARD SHALL BE WARRANTED BY DEALER AS SPECIFIED IN THE WARRANTED SECTION.

THIS SPECIFICATION DESCRIBES A 6X4 DUMP TRUCK WITH A 20,000 LB. STEERABLE LIFT AXLE. ALL DIMENSION: WHEELBASE, CA AND WEIGHT DISTRIBUTION ARE TO BE COMPATIBLE WITH BODY AND EQUIPMENT TO BE MOUNTED. COMPLETED UNIT AS CONFIGURED MUST MEET STATE OF MARYLAND 70,000 LB DUMP TRUCK LAWS OR COMMISSION APPROVED EQUAL.

SPECIFICATIONS FOR 2016 OR LATEST PRODUCTION MODEL

EQUIPMENT TRAILER

1. MANUFACTURER: MANUFACTURER NAME AND MODEL NUMBER MUST BE FURNISHED IN SPACE PROVIDED OR BID WILL BE DEEMED NON-RESPONSIVE. ("AS SPECIFIED", WILL NOT BE ACCEPTABLE). THE EQUIPMENT SIMILAR TO LATEST MODEL EAGER BEAVER MODEL 12HA IN PRODUCTION.
2. OVERALL DIMENSIONS: NOT TO EXCEED 33 FEET LONG AND 8 FEET WIDE.
3. PAYLOAD: 24,000 POUNDS AT 55 M.P.H.
4. WEIGHT: THE TOTAL TRAILER WEIGHT SHALL NOT EXCEED 8,000 POUNDS.
5. OVERALL LENGTH: 33 FEET, INCLUDING BEAVER TAIL MAXIMUM.
WIDTH: 8 FEET, MAXIMUM
HEIGHT: 34 INCHES MAXIMUM OR LESS

**SPECIFICATIONS
FOR
25,000GVW 4X4 2-DOOR CHASSIS CAB TRUCK
WITH
HYDRAULIC CRANE, COMPRESSOR, BATTERY BOOSTER GEN WELDER
15000 LB HYDRULIC FRONT WINCH
2016 OR LATEST PRODUCTION MODEL**

SCOPE:

THIS SPECIFICATION COVER NEW, COMMERCIALY / DOMESTICALLY PRODUCED, HEAVY DUTY CHASSIS-CAB TRUCK, TWO DOORS, FACTORY-INSTALLED 4X4 FOUR -WHEEL DRIVE COMPLETELY EQUIPPED FOR OPERATION. TRUCKS PROCURED UNDER THIS STANDARD SHALL BE WARRANTED BY DEALER AS SPECIFIED IN THE

SAMPLE

WARRANTY SECTION.

**SPECIFICATIONS
FOR
17,500 GVW 4X4 2-DOOR CHASSIS CAB TRUCK
WITH
HYDRAULIC CRANE, COMPRESSOR , BATTERY BOOSTER GEN
2005 OR LATEST PRODUCTION MODEL**

SCOPE:

THIS SPECIFICATION COVER NEW, COMMERCIALY / DOMESTICALLY PRODUCED, HEAVY DUTY CHASSIS-CAB TRUCK , TWO DOORS, FACTORY-INSTALLED 4X4 FOUR –WHEEL DRIVE COMPLETELY EQUIPPED FOR OPERATION. TRUCKS PROCURED UNDER THIS STANDARD SHALL BE WARRANTED BY DEALER AS SPECIFIED IN THE WARRANTY SECTION.

**SPECIFICATIONS
FOR
19,500 GVW 4X4 2-DOOR CHASSIS CAB TRUCK
WITH
HYDRAULIC CRANE, COMPRESSOR, BATTERY BOOSTER GEN
2015 OR LATEST PRODUCTION MODEL**

SCOPE:

THIS SPECIFICATION COVER NEW, COMMERCIALY / DOMESTICALLY PRODUCED, HEAVY DUTY CHASSIS-CAB TRUCK , TWO DOORS, FACTORY-INSTALLED 4X4 FOUR –WHEEL DRIVE COMPLETELY EQUIPPED FOR OPERATION. TRUCKS PROCURED UNDER THIS STANDARD SHALL BE WARRANTED BY DEALER AS SPECIFIED IN THE WARRANTY SECTION.

**SPECIFICATIONS
FOR
26,000 GVW CHASSIS CAB TRUCK
WITH
HYDRAULIC CRANE, ALL-IN-ONE POWER UNIT**

SCOPE:

THIS SPECIFICATION COVER NEW, COMMERCIALY / DOMESTICALLY PRODUCED, HEAVY DUTY CHASSIS-CAB TRUCK (4X2), FOUR DOORS, COMPLETELY EQUIPPED FOR OPERATION. TRUCKS PROCURED UNDER THIS STANDARD SHALL BE WARRANTED BY DEALER AS SPECIFIED IN THE WARRANTY SECTION.

SAMPLE

SPECIFICATIONS
36,000 GVW CHASSIS CAB FIRE HYDRANT TRUCK
WITH
HYDRAULIC CRANE, POWER UNIT

SCOPE:

THIS SPECIFICATION COVER NEW, COMMERCIALY / DOMESTICALLY PRODUCED, HEAVY DUTY CRANE BODY FOR USE ON A MEDIUM-DUTY CHASSIS-CAB EXT TRUCK (4X2), TWO DOORS, COMPLETELY EQUIPPED FOR OPERATION. TRUCKS PROCURED UNDER THIS STANDARD SHALL BE WARRANTED BY DEALER AS SPECIFIED IN THE WARRANTY SECTION.

SAMPLE

SPECIFICATIONS

FOR

LATEST PRODUCTION MODEL OF

CAB EXTENDED & CHASSIS WITH UTILITY BODY & CRANE

FLEET ID NUMBERS: NAVISTAR 935262, GMC/CHEVROLET 627229,FORD QC228, STERLING, PETERILT, FREIGHTLINER

ALL DIMENSIONS WEIGHTS AND CAPACITIES ARE NOMINAL UNLESS OTHERWISE STATED. WHEN THEN TERM "OR EQUAL", IS USED, IT IS UNDERSTOOD TO MEAN "COMMISSION APPROVED EQUAL." MANUFACTURER'S STANDARD PRODUCTION MODEL TO INCLUDE THE FOLLOWING LISTED OPTIONS:

THE UNIT MUST BE DELIVERED COMPLETELY ASSEMBLED AND SERVICED READY FOR IMMEDIATE USE.

THE CHASSIS AND BODY MUST CONFORM WITH THE MOST CURRENT OSHA, EPA, NTSA, FMVSS, MOSHA, ANY STATE AND LOCAL SAFETY REGULATIONS AT TIME OF MANUFACTURE.

THE DEALER/CONTRACTOR WILL PROVIDE DETAIL TO SCALE DRAWINGS OF TRUCK WITH BODY. THE DRAWING SHOULD SHOW ALL MOUNTED EQUIPMENT OR ITEMS IN THE LOCATION INTENDED. THIS DRAWING IS TO BE SUPPLIED FOR APPROVALS BEFORE BUILDING OF THE TRUCK.

ORERING CODE: NAVISTAR INTERNATIONAL MODEL 7400 SBA 4 X 2
OR
COMMISSION APPROVED EQUAL

MFR: _____

MODEL: _____

YEAR: _____

GVW: 35,000LB.
CA: 123"
WB: 216"
WB: 216"

SPECIFICATIONS FOR
2015 OR LATEST PRODUCTION MODEL OF

SAMPLE

CAB & CHASSIS WITH 70,000 LB. MD DUMP BODY

FLEET ID NUMBERS: NAVISTAR 935262, GMC/CHEVROLET 627229,
FORDQC228

1. SCOPE: THIS SPECIFICATION COVERS NEW COMMERCIALY/DOMESTICALLY PRODUCED, TRI-AXLE,

6X4 CONVENTIONAL CABS WITH 18-20 CUBIC YARD DUMP BODY, WHICH IS COMPLETELY EQUIPPED FOR OPERATION. TRUCKS PROCURED UNDER THIS STANDARD SHALL BE WARRANTED BY DEALER AS SPECIFIED IN THE WARRANTY SECTION.

THIS SPECIFICATION DESCRIBES A 6X4 DUMP TRUCK WITH A 20,000 LB. STEERABLE LIFT AXLE. AND VIBRATING DUMP BODY. ALL DIMENSION: WHEELBASE, CA AND WEIGHT DISTRIBUTION ARE TO BE COMPATIBLE WITH BODY AND EQUIPMENT TO BE MOUNTED. COMPLETED UNIT AS CONFIGURED MUST MEET STATE OF MARYLAND 70,000 LB DUMP TRUCK LAWS.



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