



# **General Manager's Report**

**December 20, 2017**

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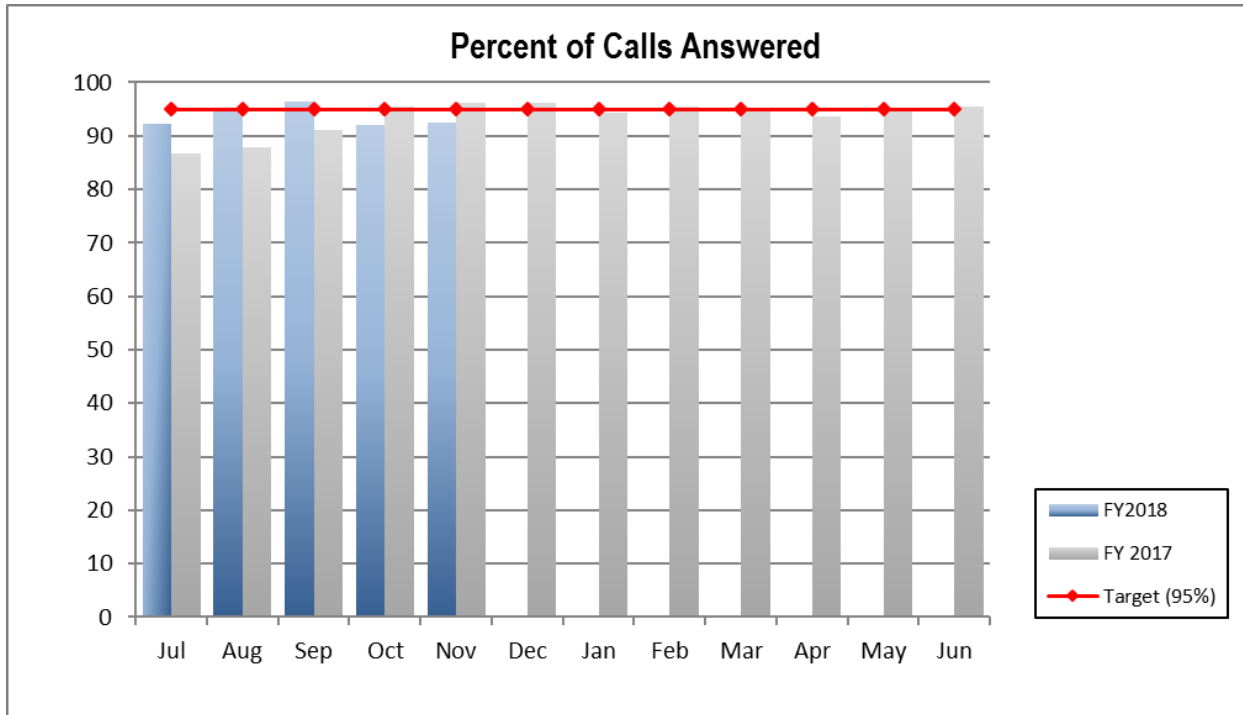
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## Customer Service

The Customer Service Department is committed to delivering world-class service by listening, educating, engaging and empowering our customers.

➤ **Call Center Stats – November 2017**

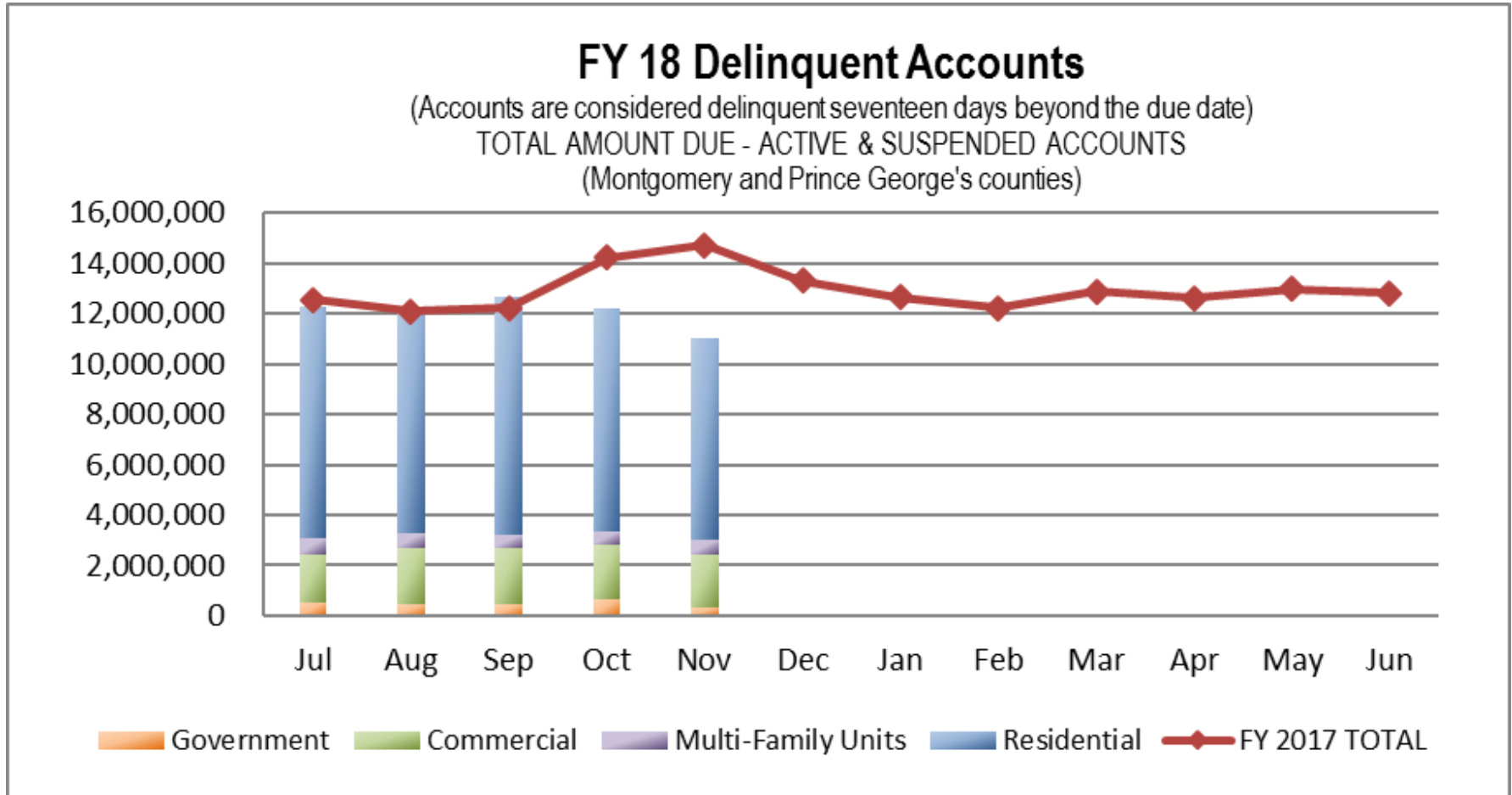


	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
FY 2018	92.2%	95.0%	96.5%	92.0%	92.6%							
FY 2017	86.7%	87.8%	91.0%	95.5%	96.2%	96.2%	94.4%	95.6%	95.0%	93.7%	95.0%	95.6%
TARGET	95.0%	95.0%	95.0%	95.0%	95.0%	95.0%	95.0%	95.0%	95.0%	95.0%	95.0%	95.0%

In November 2017, the Call Center answered 92.6% of calls received. The average monthly answer-to-date this fiscal year is 93.6%.

## Customer Service

### ➤ Delinquent Accounts – November 2017



	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
<b>Government</b>	\$ 497,161.66	\$ 426,667.68	\$ 430,563.37	\$ 627,257.72	\$ 321,579.37	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Commercial</b>	\$ 1,901,169.94	\$ 2,261,377.55	\$ 2,260,518.55	\$ 2,171,726.56	\$ 2,122,308.33	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Multi-Family Units</b>	\$ 713,498.13	\$ 559,490.39	\$ 538,079.62	\$ 551,448.40	\$ 559,159.08	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Residential</b>	\$ 9,172,770.74	\$ 8,975,664.21	\$ 9,427,560.93	\$ 8,878,798.84	\$ 8,013,702.81	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>FY 2018 TOTAL</b>	<b>\$ 12,284,600.47</b>	<b>\$ 12,223,199.83</b>	<b>\$ 12,656,722.47</b>	<b>\$ 12,229,231.52</b>	<b>\$ 11,016,749.59</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
<b>FY 2017 TOTAL</b>	<b>\$ 12,562,161.32</b>	<b>\$ 12,085,019.19</b>	<b>\$ 12,224,333.80</b>	<b>\$ 14,221,893.34</b>	<b>\$ 14,725,463.36</b>	<b>\$ 13,298,584.03</b>	<b>\$ 12,643,103.14</b>	<b>\$ 12,229,593.79</b>	<b>\$ 12,878,106.03</b>	<b>\$ 12,607,012.76</b>	<b>\$ 12,962,447.56</b>	<b>\$ 12,824,901.67</b>

# Customer Service

## ePermitting Permits Issued Online vs. Walk-Ins Issue Date: 12/01/2016 to 11/30/2017



	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Oct-17	Nov-17	Total
<b>Permits Issued Online</b>	2,593 88%	2,517 89%	2,571 91%	2,717 89%	2,544 89%	2,391 87%	3,044 89%	2,504 91%	2,647 87%	2,660 92%	2,702 90%	3,184 90%	32,074 89%
<b>Permits Issued at Counter</b>	341 12%	302 11%	250 9%	342 11%	308 11%	366 13%	383 11%	261 9%	397 13%	234 8%	301 10%	341 10%	3,826 11%
<b>Total Permits Issued</b>	2,934	2,819	2,821	3,059	2,852	2,757	3,427	2,765	3,044	2,894	3,003	3,525	35,900
<b>Revenue*</b>	\$3,182,263.57	\$3,911,797.60	\$3,052,454.49	\$5,056,918.49	\$3,983,814.96	\$3,789,122.32	\$4,796,002.21	\$3,687,105.16	\$3,933,500.34	\$5,853,403.06	\$3,166,369.56	\$2,804,203.60	\$47,216,955.36

\*NOTE: Revenue totals include all payments collected via ePermitting, not just revenue for permits.

### Infrastructure Asset Management

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#### **Water & Wastewater Permit Compliance**

In the month of November, there were zero violations for both drinking water quality permits and wastewater effluent permits. The October 28 pH violation at Piscataway WWTP was over-turned by the Maryland Department of Environment before the October Discharge Monitoring Report was filed eliminating the reported violation.

#### **Patuxent Reservoirs Remain Below Half Capacity**

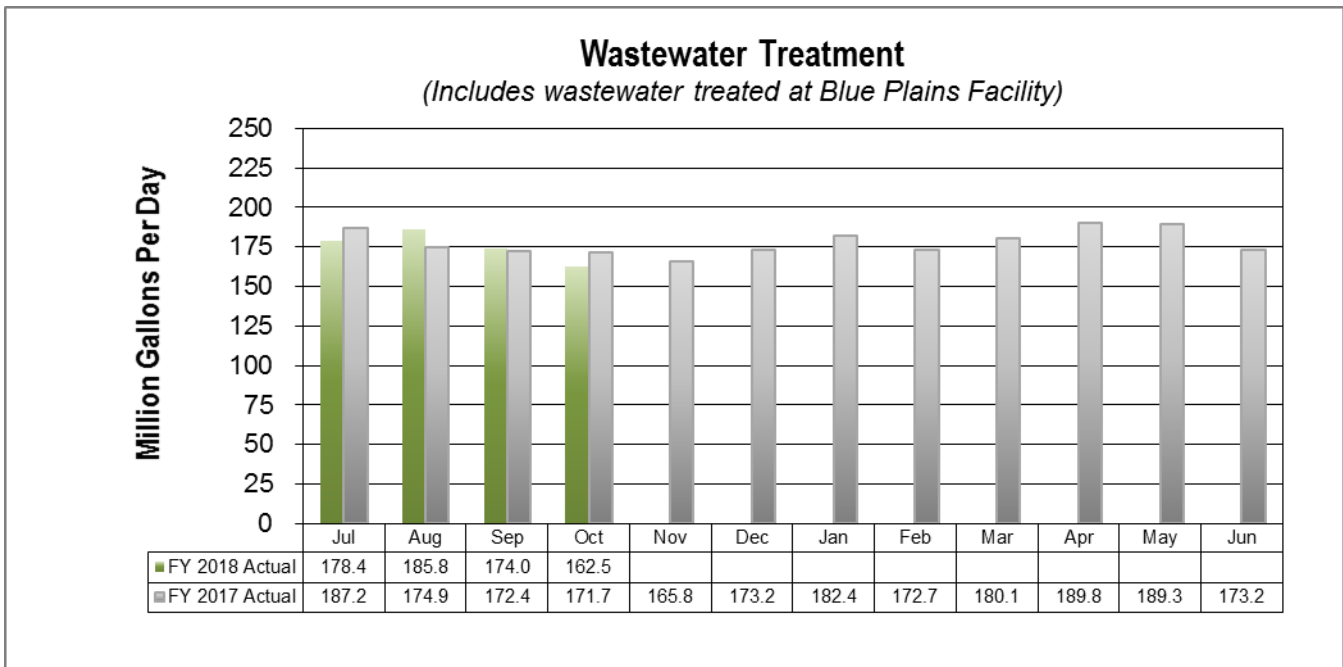
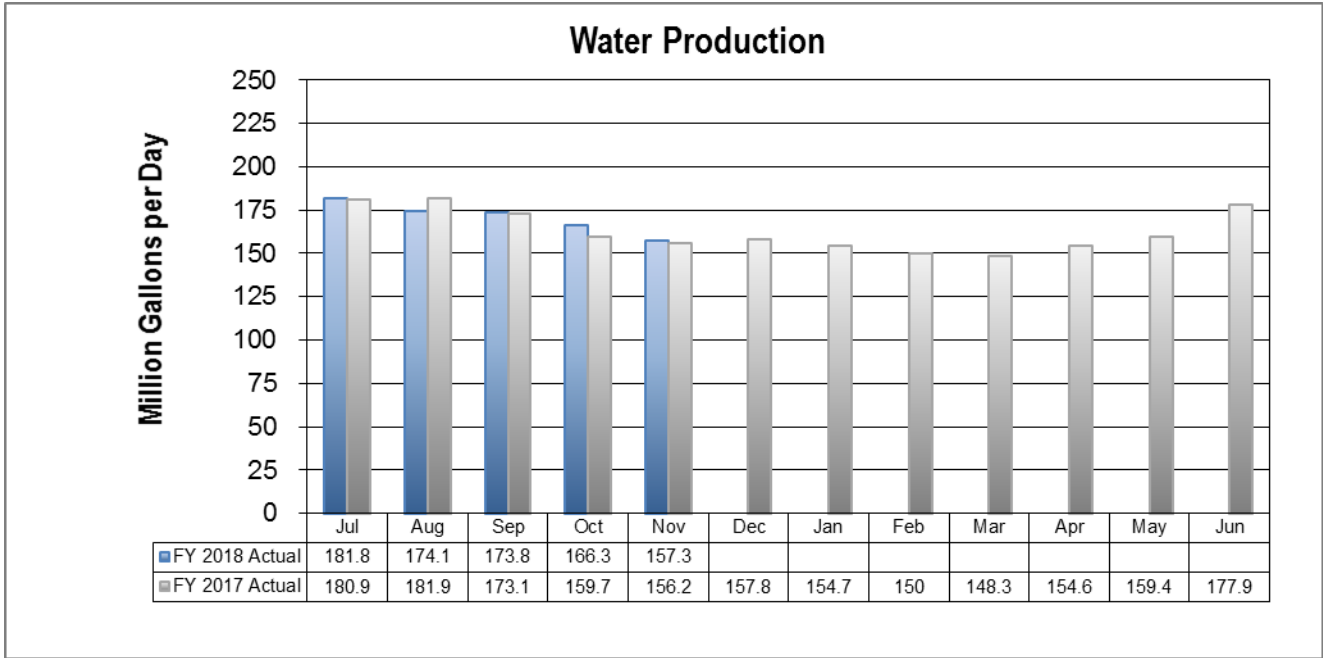
WSSC's Patuxent Reservoirs have fallen to 33.2% (3.5 billion gallons) of their normal capacity (10.6 billion gallons). Water level in the Rocky Gorge reservoir fell to 17.7 feet below the normal pool level. On November 7, water production at Patuxent WFP was reduced from 30 MGD to 20 MGD in order to conserve water in the Rocky Gorge reservoir. Triadelphia reservoir level is also being maintained down to support construction activities and is now 24 feet below the normal pool level.

It is anticipated that the Patuxent Plant will remain on this reduced water production rate until sufficient rain occurs. There are also several construction related shutdowns scheduled at the plant over the coming months, which will help conserve additional water in the reservoir.

#### **Potomac Filters**

During this reporting period two (2) additional filters were returned to service so the number of filters with new stainless steel underdrains has reached twenty (20). Accordingly, 62.5% of the in-service filters at Potomac now have the new stainless steel underdrain configuration. Demolition work on two additional filters continued through the end of November.

# Infrastructure



\*\* Note: DC has not sent unmetered flow for the year – the October number could change slightly

## Infrastructure

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### Accomplishments and Community Outreach

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#### Tours

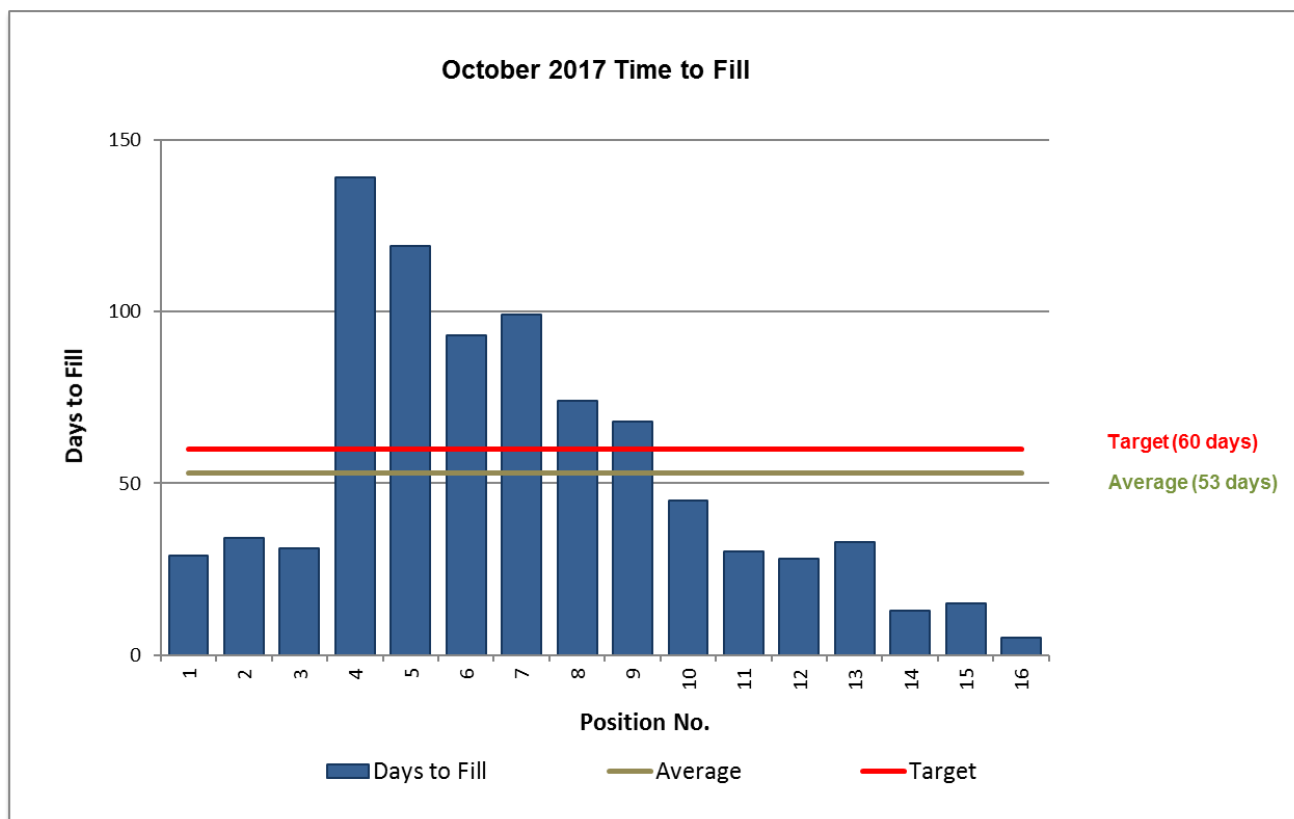
Several tours were given during the month of November:

- November 3, Western Branch WWTP hosted Lego League Hydrodynamics Challenge
- November 8, Parkway WWTP hosted Georgetown Prep
- November 9, Parkway WWTP hosted First Lego League
- November 14, Parkway WWTP hosted Parkdale High School
- November 21, Parkway WWTP hosted University of Maryland
- November 28, Seneca WWTP hosted Lego League
- November 29, Seneca WWTP hosted Quince Orchard High School



## Employee Matters

### Recruitment – October 2017 Average Time to Fill (TTF) Vacancies



There were 4 positions that exceeded a 90 day TTF. Here are the details:

**1 – Mail Processor I (17-0136) – TTF was 139 days.** This was the first recruitment for the newly hired hiring manager. There were delays throughout the process as the hiring manager became familiar with the process.

**2 – HR Generalist (17-0158) – TTF was 119 days.** Interviewing was delayed pending the onboarding of the Employee & Labor Relations Manager.

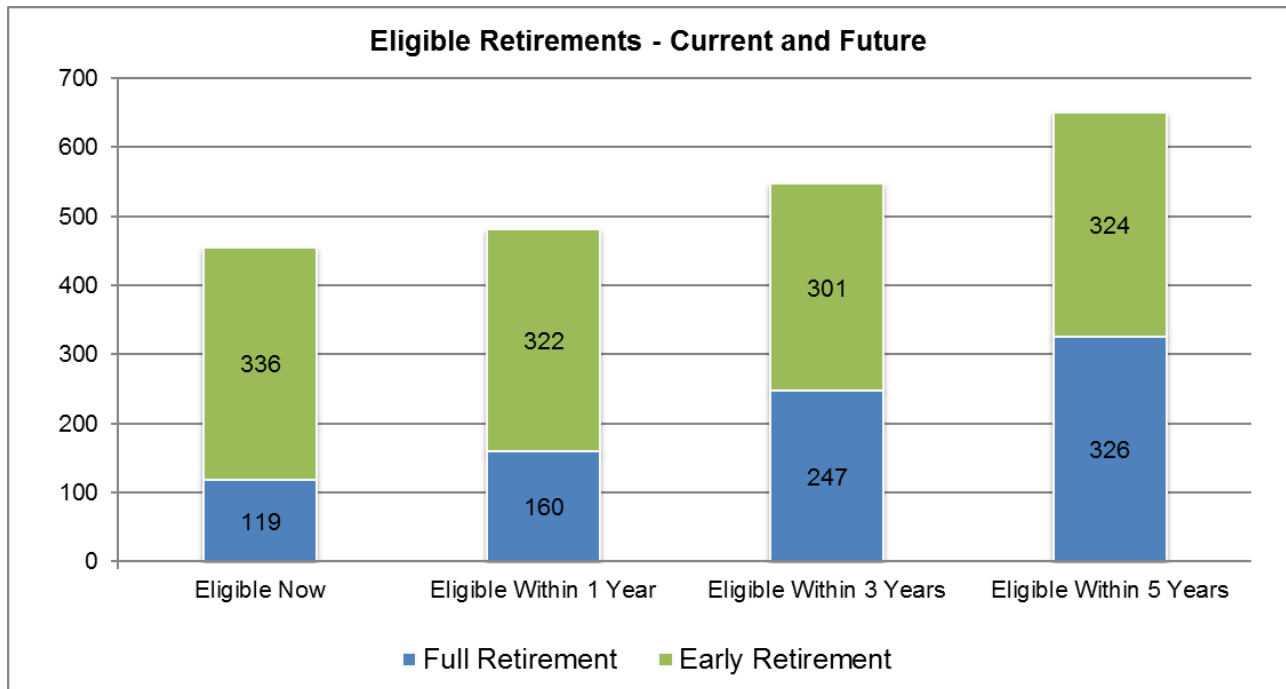
**3 – Supply Chain Risk Manager (17-0166) – TTF was 93 days.** This was a hard-to-fill position due to the unique skill set required. There were also challenges with scheduling select candidates due to their prior commitments.

**4 – Patrol Officer (17-0176) – TTF was 99 days.** The Maryland Police & Corrections Training Commission requires that a law enforcement-level background check be completed prior to an offer. This process can take 60+ days.

## Employee Matters

### Retirement Eligibility Projections

As of October 2017, approximately 40% of WSSC employees are eligible to retire in five years, including full and early retirement.



October 2017		Eligible Now	Eligible Within 1 Year	Eligible Within 3 Years	Eligible Within 5 Years
	Full Retirement	119	160	247	326
	Early Retirement	336	322	301	324
	Full Retirement %	7.3%	9.8%	15.2%	20.0%
	Early Retirement %	20.7%	19.8%	18.5%	19.9%
1627					

**NOTE:** There was a computation error in the eligible retirement data in the September GM Report. The numbers have been corrected.

**Summary - Total Contract Payments to MWBE Firms**

Fiscal Year-To-Date

Contracting Area	^Goal	M/WBE\$**	M/WBE%** FYTD	MBE \$	WBE \$	Majority \$	Total Contract Payments
A/E Services	24%	\$ 6,761,445	39%	\$ 6,761,445	\$ -	\$ 10,753,347	\$ 17,514,792
Construction Services	13%	\$ 21,563,606	18%	\$ 21,563,606	\$ -	\$ 97,878,770	\$ 119,442,376
Goods and Services	33%	\$ 15,671,543	26%	\$ 12,103,789	\$ 3,567,754	\$ 45,041,136	\$ 60,712,679
Professional Services	23%	\$ 8,483,245	38%	\$ 6,884,097	\$ 1,599,148	\$ 13,842,372	\$ 22,325,617
<b>Totals</b>		<b>\$ 52,479,839</b>	<b>24%</b>	<b>\$ 47,312,937</b>	<b>\$ 5,166,902</b>	<b>\$ 167,515,625</b>	<b>\$ 219,995,464</b>

Note: numbers are rounded to the nearest whole dollar

**FISCAL YTD M/WBE VALIDATED SUBCONTRACT PAYMENTS: \$6,146,729 in A&E Payments; \$3,913,308 in Construction Payments; \$2,440,991 in Goods and Services Payments; and \$1,403,825 in Professional Services Payment**

**^Goal represents the MBE Utilization Aspirational Goal**

\*\*MWBE includes Certified-MBE and WBE firms (displayed for reporting purposes only.)

The Total Contract Payments FYTD is \$219,995,464 of which \$13,904,853 is FYTD M/WBE validated Subcontract Payments. These validated M/WBE Subcontract Payments have been subtracted from the Majority Contract Payments and added to the M/WBE Prime Contract Payments (\$38,574,986) to ensure that they are not double counted. The Majority Contract Payments depicted in the table above have been adjusted to reflect the subtraction.

The following equation has been applied to the Total Contract Payments to determine the M/WBE percentage of Contract payments:

M/WBE\$ (excluding Subcontract Payments) + Majority\$ = Total Payments. The Total M/WBE\$/Total Payments = Total M/WBE%.

Note: M/WBE\$ (excluding Subcontract Payments) + Majority\$ = Total Payments. The Total M/WBE\$/Total Payments = Total M/WBE%

**Summary - MWBE Total Contract Award Dollars\***

Fiscal Year-To-Date

Contracting Area	^Goal	M/WBE\$**	M/WBE%* FYTD	WBE \$	MBE \$	Majority \$	Total Contract Awards
A/E Services	24%	\$ 7,365,000	27%	\$ -	\$ 7,365,000	\$ 19,785,000	\$ 27,150,000
Construction Services	13%	\$ 17,211,388	20%	\$ -	\$ 17,211,388	\$ 66,814,376	\$ 84,025,764
Goods & Services	33%	\$ 24,940,420	42%	\$ 7,654,965	\$ 17,285,455	\$ 34,167,989	\$ 59,108,409
Professional Services	23%	\$ 18,549,265	34%	\$ 4,619,662	\$ 13,929,603	\$ 35,829,448	\$ 54,378,713
<b>Totals</b>		<b>\$ 68,066,073</b>	<b>30%</b>	<b>\$ 12,274,627</b>	<b>\$ 55,791,446</b>	<b>\$ 156,596,813</b>	<b>\$ 224,662,886</b>

Note: numbers are rounded to the nearest whole dollar

**MBE Subcontract Awards FYTD: \$1,815,000 in A&E Awards; \$7,040,665 in Construction Awards; \$1,494,652 in Goods & Services Awards; \$950,250 in Professional Services Awards**

**^Goal represents the MBE Utilization Aspirational Goal**

\*MBE and WBE Award Dollars include Prime and Subcontract Award Dollars. Majority Award Dollars are adjusted to exclude the amount proffered to Subcontractors.

Note: Majority Prime Award Dollars - Subcontract Award Dollars proffered to MWBE = Majority\$. MWBE Prime Award Dollars + Subcontract Award Dollars proffered to MWBE = MWBE\$

**SLBE TOTAL CONTRACT PAYMENT AND AWARD DATA**

**Total Contract Payments to SLBE Firms**

Fiscal Year-To-Date

Contracting Area	*Total MWBE%	WBE \$	MBE \$	Majority \$	Total Contract Payments
A/E Services	100%	\$ -	\$ 383,862	\$ -	\$ 383,862
Construction Services	40%	\$ 3,971,685	\$ 1,424,307	\$ 7,970,792	\$ 13,366,784
Goods & Services	23%	\$ 102,441	\$ 40,648	\$ 474,736	\$ 617,825
Professional Services	44%	\$ 329,298	\$ 120,146	\$ 567,376	\$ 1,016,820
<b>Totals</b>	<b>41%</b>	<b>\$ 4,403,424</b>	<b>\$ 1,968,963</b>	<b>\$ 9,012,904</b>	<b>\$ 15,385,291</b>

Note: numbers are rounded to the nearest whole dollar

The Total Prime and Subcontract Payments to SLBE firms FYTD for November 2017 is \$15.3M

\*Total MBE% and MBE\$ includes MBE and WBE Payments

Note: Majority refers to approved SLBEs that have not been identified as either a MBE or WBE. The SLBE Program is a race/gender neutral

**Total Contract Awards to SLBE Firms**

Fiscal Year-to-Date

Contracting Area	*Total MWBE%	WBE \$	MBE \$	Majority \$	Total Contract Awards
A/E Services	100%	\$ -	\$ 5,025,000	\$ -	\$ 5,025,000
Construction Services	100%	\$ -	\$ 6,361,606	\$ -	\$ 6,361,606
Goods & Services	33%	\$ -	\$ 663,090	\$ 1,375,000	\$ 2,038,090
Professional Services	26%	\$ -	\$ 781,250	\$ 2,200,000	\$ 2,981,250
<b>Totals</b>	<b>78%</b>	<b>\$ -</b>	<b>\$ 12,830,946</b>	<b>\$ 3,575,000</b>	<b>\$ 16,405,946</b>

Note: numbers are rounded to the nearest whole dollar

The Total Prime and Subcontract Awards to SLBE firms FYTD for November 2017 is \$16.4M

\*Total MBE% and MBE\$ includes MBE and WBE Awards

Note: Majority refers to approved SLBEs that have not been identified as either a MBE or WBE. The SLBE Program is a race/gender neutral Program.

**WSSC SUPPLIER PORTAL SYSTEM  
(FORMALLY: CENTRALIZED BIDDER REGISTRATION (CBR) SYSTEM)**

Registered Vendors	Oct-17	Nov-17	FYTD 2018	MBE/SLBE % of YTD Registered
Total Vendors	51	71	240	100%
Total MBE/SLBE Vendors	43	38	120	50%
Total MBE Only Vendors	35	27	119	50%
Total SLBE Only Vendors	4	10	28	12%
Total Combo MBE/SLBE Vendors	2	0	3	1%

CBR vendor registration officially began on December 3, 2007. Effective November 1, 2015, WSSC launched the WSSC Supplier Portal System which will be the new Bidder Registration System. As of November 30, 2017, the total number of registered firms were 5,667. PLEASE NOTE: The numbers reflected above are tentative and are subject to change.



**WSSC**

***Where Water Matters***

**FY 2018  
MONTHLY STATUS REPORT**

**OCTOBER 2017**



## Washington Suburban Sanitary Commission

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### Interoffice Memorandum

TO: CARLA A. REID  
GENERAL MANAGER/CEO

FROM: JOSEPH F. BEACH   
CHIEF FINANCIAL OFFICER

DATE: DECEMBER 6, 2017

SUBJECT: MONTHLY STATUS REPORT – OCTOBER 2017

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Attached is the October monthly Status Report on the budgetary and fiscal performance of the Commission. The report provides summary information delineating the Commission's current and projected financial status for Fiscal Year 2018 (FY'18). At this time, we are not changing our FY'18 projected financial results.

Fiscal to date water production, at 174.0 MGD, is 1.5% ahead of the five-year average and 0.1% ahead of last year's pace over the same period. Water production for the month of October, at 166.3 MGD, was 7.5 MGD above the five-year average for the month. Water and sewer revenue depends not only on the water produced and ultimately consumed, but also on the average billing rate. Historically, the average billing rate has represented the water and sewer revenue received per thousand gallons of water produced. Since WSSC's rate structure consists of 16 steps, changes in customer use patterns can also cause changes in the billing rate and thus in the total revenues derived. At this early point in the fiscal year, the average end-of-year combined water and sewer billing rate is projected to remain equal to the budgeted level of \$10.038 per thousand gallons produced.

Water production in the first quarter was just slightly above the five-year average. We will continue to monitor our water production rates in the coming months to see if this positive trend continues. The projected accumulated net revenue at year end is \$174.9 million (see page 2 of the report), of which \$68.4 million is restricted for our working capital reserve, \$11.6 million is planned for use in the FY2019 budget, and \$36.3 million is projected to be used in the FY2020 through FY2024 budgets and to maintain the targeted 10% operating reserve.

Other highlights of the October 2017 report are as follows:

**Revenues**

- Total operating revenues through October are \$267.9 million, or 36% of the total budgeted.
- Total operating revenues (all funds) are projected to be \$736.8 million; equal to budgeted.

**Expenses**

- Total net operating expenses through October are \$209.0 million, or 28% of the total budgeted.
- Total net operating expenses (all funds) are projected to be \$733.5 million; equal to budgeted.

**Water Production**

- Water production through October averaged 174.0 MGD (page 4).

**Workyears**

- Cumulative workyears through the end of October were 1,619 (page 5).

**System Development Charge**

- The System Development Charge available account balance through October was \$10.6 million. The account balance is used during the year to fund water and sewer growth-related capital expenditures (page 13).

I recommend transmittal of the attached report to Prince George's and Montgomery Counties.

**OPERATING FUNDS  
CONSOLIDATED STATEMENT OF REVENUES AND EXPENDITURES**

(In Thousands)

	<u>FY'17 ACTUAL</u>	<u>FY'18 APPROVED BUDGET</u>	<u>FY'17 ACTUAL THRU 10/31/16</u>	<u>FY'18 ACTUAL THRU 10/31/17</u>	<u>PROJECTED THRU 6/30/18</u>
<b>REVENUES</b>					
Water Consumption and Sewer Use Charges	\$599,466	\$600,902	\$213,221	\$223,220	\$600,902
All Other Revenues	151,683	135,858	42,596	44,636	135,858
<b>TOTAL REVENUES</b>	<u>751,149</u>	<u>736,760</u>	<u>255,817</u>	<u>267,856</u>	<u>736,760</u>
<b>EXPENSES</b>					
Operating Expenses	433,121	470,020	123,053	127,462	470,020
Debt Service Expense	250,745	271,216	75,213	84,938	271,216
<b>GROSS EXPENSES</b>	<u>683,866</u>	<u>741,236</u>	<u>198,266</u>	<u>212,400</u>	<u>741,236</u>
Less: Reconstruction Debt Service Offset	(9,800)	(7,700)	(3,266)	(2,567)	(7,700)
Less: SDC Debt Service Offset	(2,609)	0	(69)	(799)	0
Working Capital Reserve Transfer	6,524	0	0	0	0
<b>NET EXPENSES</b>	<u>677,981</u>	<u>733,536</u>	<u>194,931</u>	<u>209,034</u>	<u>733,536</u>
<b>NET REVENUE (LOSS) FOR YEAR</b>	<u><u>\$73,168</u></u>	<u><u>\$3,224</u></u>	<u><u>\$60,886</u></u>	<u><u>\$58,822</u></u>	<u><u>\$3,224</u></u>



## COMBINED WATER AND SEWER OPERATING FUNDS

(In Thousands)

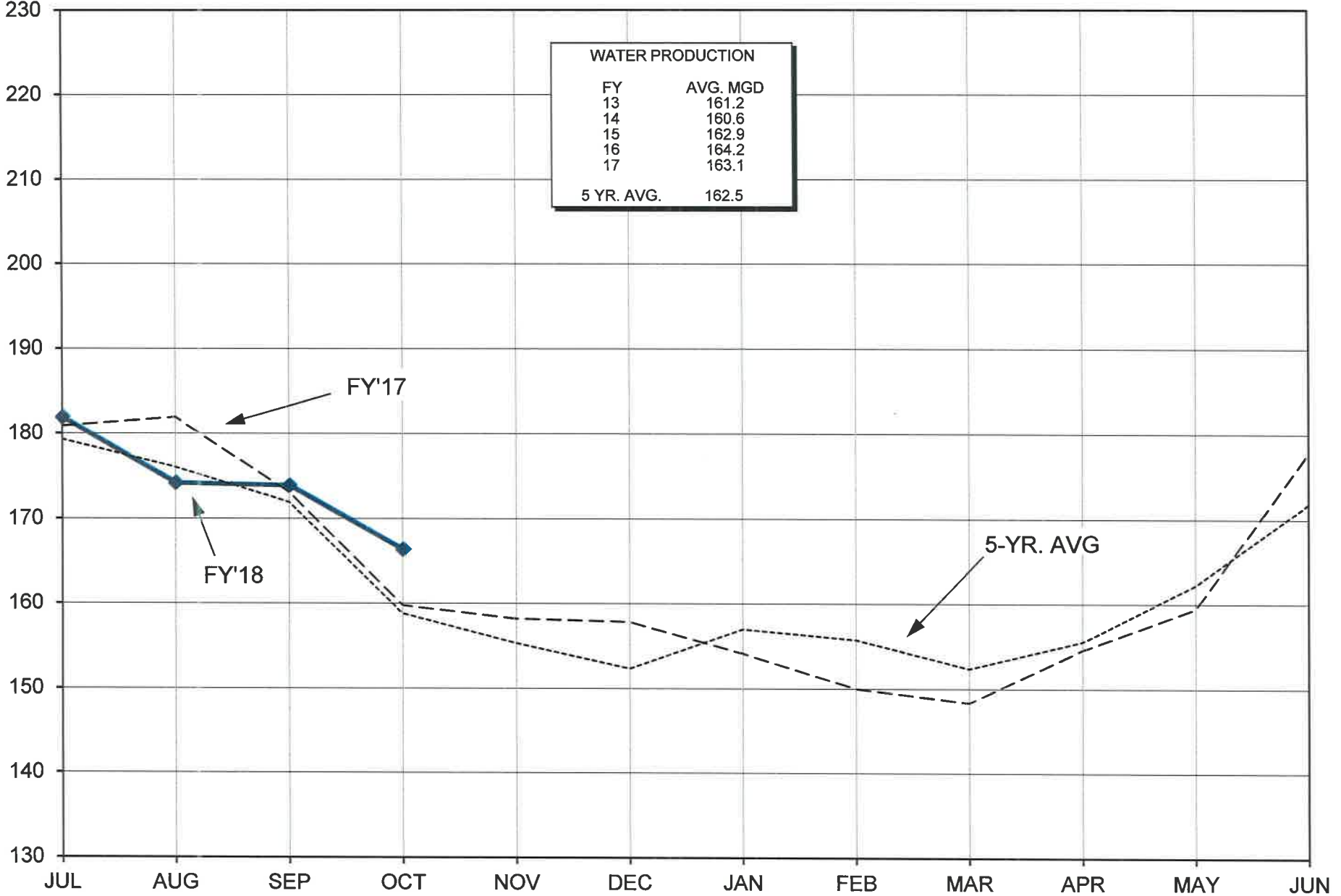
	<u>FY'17 ACTUAL</u>	<u>FY'18 APPROVED BUDGET</u>	<u>FY'17 ACTUAL THRU 10/31/16</u>	<u>FY'18 ACTUAL THRU 10/31/17</u>	<u>PROJECTED THRU 6/30/18</u>
<b>REVENUES</b>					
Water Consumption & Sewer Use Charges	\$599,466	\$600,902	\$213,221	\$223,220	\$600,902
Use of Accumulated Net Revenue	24,450	11,580	0	0	11,580
All Other Revenues	104,517	105,166	34,589	37,571	105,166
<b>TOTAL REVENUES</b>	<u>728,433</u>	<u>717,648</u>	<u>247,810</u>	<u>260,791</u>	<u>717,648</u>
<b>EXPENSES</b>					
Operating Expenses	410,079	438,084	115,457	117,002	438,084
PAYGO	21,495	30,193	7,165	10,065	30,193
Debt Service Expense	236,735	257,071	71,042	79,179	257,071
<b>GROSS EXPENSES</b>	<u>668,309</u>	<u>725,348</u>	<u>193,664</u>	<u>206,246</u>	<u>725,348</u>
Less: Reconstruction Debt Service Offset	(9,800)	(7,700)	(3,266)	(2,567)	(7,700)
Less: SDC Debt Service Offset	(2,609)	0	(69)	(799)	0
Working Capital Reserve Transfer	6,524	0	0	0	0
<b>NET EXPENSES</b>	<u>662,424</u>	<u>717,648</u>	<u>190,329</u>	<u>202,880</u>	<u>717,648</u>
<b>NET REVENUE (LOSS) FOR YEAR</b>	<u>\$66,009</u>	<u>\$0</u>	<u>\$57,481</u>	<u>\$57,911</u>	<u>\$0</u>
ACCUMULATED NET REVENUE - BEGINNING OF YEAR	141,873				186,448
NET REVENUE (LOSS) FOR YEAR	66,009				0
USE OF ACCUMULATED NET REVENUE	(17,926)				(11,580)
<b>ACCUMULATED NET REVENUE - END OF YEAR</b>	<u>\$189,956</u>				<u>\$174,868 *</u>
<b>WATER PRODUCED (MGD)</b>	163.1	164.0	173.9	174.0	164.0

\* Includes Working Capital Reserve of \$68.4 million.

NOTE: Refer to Pages 8 and 9 for details of Water and Sewer Operating Funds.

# WATER PRODUCED

AVERAGE MGD

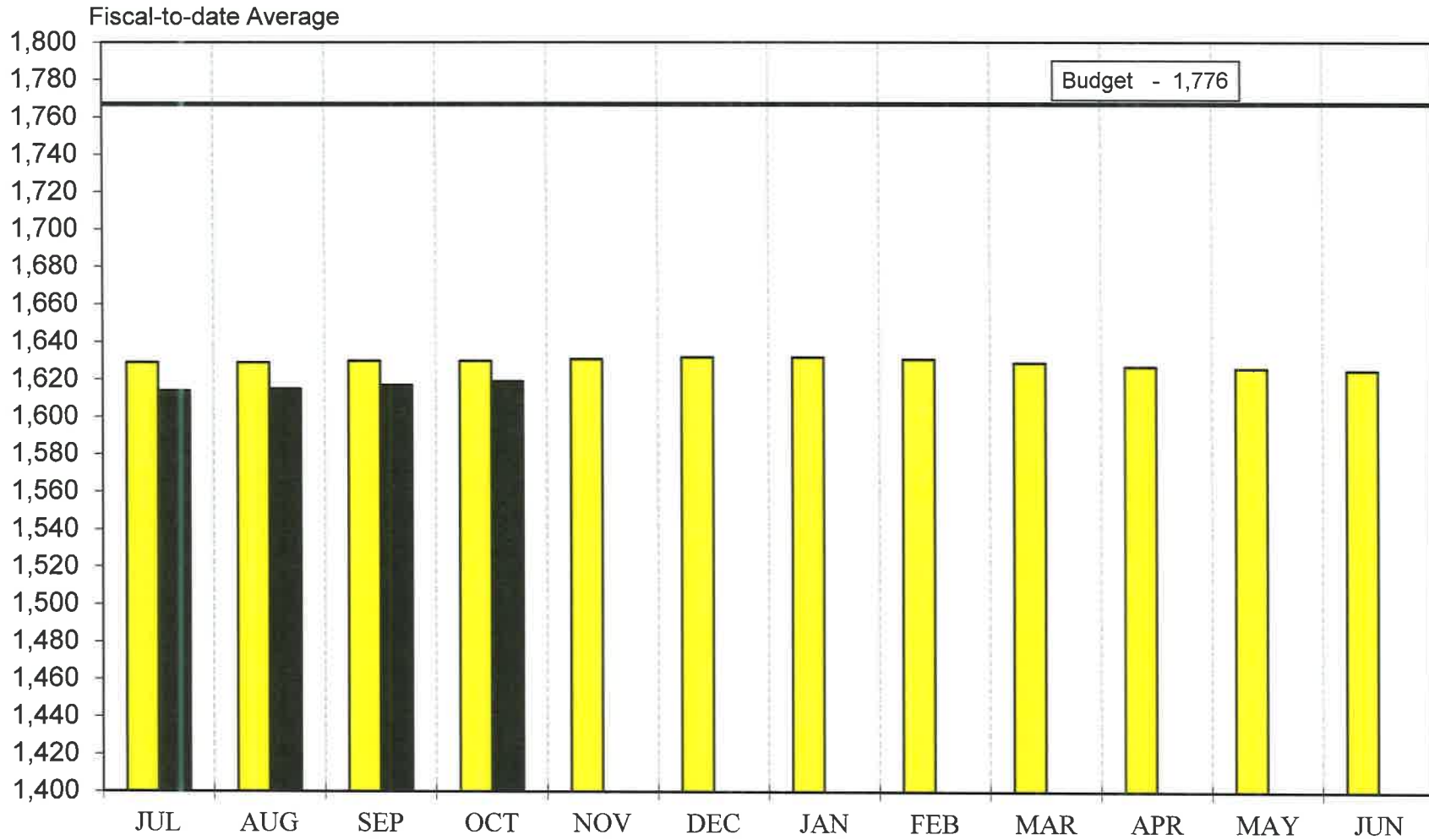


WATER PRODUCTION	
FY	AVG. MGD
13	161.2
14	160.6
15	162.9
16	164.2
17	163.1
5 YR. AVG.	162.5

**FY'18  
WATER PRODUCED**

<b><u>MONTH</u></b>	<b><u>MONTHLY TOTAL (MG)</u></b>	<b><u>MONTHLY AVERAGE (MGD)</u></b>	<b><u>FY'18 CUMULATIVE AVERAGE (MGD)</u></b>	<b><u>FY'17 CUMULATIVE AVERAGE (MGD)</u></b>
July	5,636.736	181.830	181.830	180.862
August	5,398.291	174.138	177.984	181.377
September	5,215.073	173.836	176.632	178.678
October	5,155.836	166.317	174.032	173.906
November				170.820
December				168.628
January				166.533
February				164.628
March				162.785
April				161.975
May				161.741
June				163.066

# ACTUAL WORKYEARS



<span style="display:inline-block; width:10px; height:10px; background-color:yellow; border:1px solid black;"></span> FY'17	1,629	1,629	1,630	1,630	1,631	1,632	1,632	1,631	1,629	1,627	1,626	1,625
<span style="display:inline-block; width:10px; height:10px; background-color:black; border:1px solid black;"></span> FY'18	1,614	1,615	1,617	1,619	-	-	-	-	-	-	-	-

**STATEMENT OF CAPITAL FUNDS INCOME AND EXPENDITURES  
CAPITAL FUNDS TOTAL**

(In Thousands)

	<u>FY'17 ACTUAL</u>	<u>FY'18 APPROVED BUDGET</u>	<u>FY'17 ACTUAL THRU 10/31/16</u>	<u>FY'18 ACTUAL THRU 10/31/17</u>	<u>PROJECTED THRU 6/30/18</u>
<b><u>GROSS FUNDS AVAILABLE</u></b>					
Bonds Issued and Cash on Hand	\$534,035	\$614,459			
Anticipated Contributions:					
Federal & State Grants	12,976	10,780			
System Development Charge	36,766	32,189			
Other	35,158	28,081			
Available for Current Construction	<u>618,935</u>	<u>685,509</u>			
<b><u>CAPITAL COSTS</u></b>					
Salaries & Wages	\$30,229	\$30,009	\$10,627	\$10,114	\$30,009
Contract Work	328,614	453,397	116,026	73,788	453,397
Consulting Engineers	53,763	57,814	7,422	4,921	57,814
All Other	144,379	144,289	40,571	53,785	144,289
<b>TOTAL COSTS</b>	<u><u>\$556,985</u></u>	<u><u>\$685,509</u></u>	<u><u>\$174,646</u></u>	<u><u>\$142,608</u></u>	<u><u>\$685,509</u></u>

**CONSOLIDATED STATEMENT OF OPERATING FUNDS, REVENUES AND EXPENDITURES**

(In Thousands)

	<b>FY'17 ACTUAL</b>	<b>FY'18 APPROVED BUDGET</b>	<b>FY'17 ACTUAL THRU 10/31/16</b>	<b>FY'18 ACTUAL THRU 10/31/17</b>	<b>PROJECTED THRU 6/30/18</b>
<b>REVENUES</b>					
Water Consumption Charges	\$270,134	\$267,080	\$97,058	\$102,068	\$267,080
Sewer Use Charges	329,332	333,822	116,163	121,152	333,822
Account Maintenance Fees	32,508	32,118	10,965	10,739	32,118
Infrastructure Investment Fee	37,561	38,816	11,226	13,210	38,816
Front Foot Benefit & House Connection Assessments	22,039	18,852	7,840	6,854	18,852
Plumbing & Inspection Fees	11,178	11,300	3,645	4,072	11,300
Interest Income	1,923	720	269	550	720
Rockville Sewer Use	2,907	2,632	1,073	1,008	2,632
Use of Fund Balance	24,450	11,580	0	0	11,580
Miscellaneous	19,117	19,840	7,578	8,203	19,840
<b>TOTAL REVENUES</b>	<b>751,149</b>	<b>736,760</b>	<b>255,817</b>	<b>267,856</b>	<b>736,760</b>
<b>EXPENSES</b>					
Salaries & Wages	109,747	120,919	35,847	37,383	120,919
Heat, Light & Power	22,099	22,029	5,873	6,492	22,029
Regional Sewage Disposal	53,946	53,617	18,824	17,535	53,617
All Other	225,834	243,262	55,344	55,987	243,262
PAYGO	21,495	30,193	7,165	10,065	30,193
Debt Service	250,745	271,216	75,213	84,938	271,216
<b>GROSS EXPENSES</b>	<b>683,866</b>	<b>741,236</b>	<b>198,266</b>	<b>212,400</b>	<b>741,236</b>
Less: Reconstruction Debt Service Offset	(9,800)	(7,700)	(3,266)	(2,567)	(7,700)
Less: SDC Debt Service Offset	(2,609)	0	(69)	(799)	0
Working Capital Reserve Transfer	6,524	0	0	0	0
<b>NET EXPENSES</b>	<b>677,981</b>	<b>733,536</b>	<b>194,931</b>	<b>209,034</b>	<b>733,536</b>
<b>NET REVENUE (LOSS) FOR YEAR</b>	<b>73,168</b>	<b>\$3,224</b>	<b>\$60,886</b>	<b>\$58,822</b>	<b>3,224</b>
ACCUMULATED NET REVENUE - JULY 1	199,353				241,287
Use of Fund Balance	(27,726)				(19,280)
<b>ACCUMULATED NET REVENUE - JUNE 30</b>	<b>\$244,795</b>				<b>\$225,231</b>

Note: Details of the Water and Sewer Operating Funds and General Bond Debt Service Fund are on pages 8, 9 & 12, respectively.

## WATER OPERATING

(In Thousands)

	FY'17 ACTUAL	FY'18 APPROVED BUDGET	FY'17 ACTUAL THRU 10/31/16	FY'18 ACTUAL THRU 10/31/17	PROJECTED THRU 6/30/18
<b>REVENUES</b>					
Water Consumption Charges	\$270,134	\$267,080	\$97,058	\$102,068	\$267,080
Account Maintenance Fee	16,579	16,380	5,592	5,477	16,380
Infrastructure Investment Fee	19,156	19,797	5,725	6,737	19,797
Plumbing & Inspection Fees	6,518	6,560	2,108	2,356	6,560
Interest Income	130	100	(51)	(110)	100
Use of Fund Balance	9,362	0	0	0	0
Miscellaneous	10,199	11,100	3,172	3,766	11,100
<b>TOTAL REVENUES</b>	<b>332,078</b>	<b>321,017</b>	<b>113,604</b>	<b>120,294</b>	<b>321,017</b>
<b>EXPENSES</b>					
Salaries & Wages	60,383	64,169	19,394	20,130	64,169
Heat, Light & Power	12,733	11,761	3,457	4,043	11,761
All Other	116,446	125,604	29,645	29,758	125,604
PAYGO	9,107	13,163	3,036	4,388	13,163
Debt Service	98,830	106,320	28,776	32,996	106,320
<b>GROSS EXPENSES</b>	<b>297,499</b>	<b>321,017</b>	<b>84,308</b>	<b>91,315</b>	<b>321,017</b>
Less: Reconstruction Debt Service Offset	(2,800)	0	(933)	0	0
Less: SDC Debt Service Offset	(446)	0	(68)	(81)	0
Working Capital Reserve Transfer	3,100	0	0	0	0
<b>NET EXPENSES</b>	<b>297,353</b>	<b>321,017</b>	<b>83,307</b>	<b>91,234</b>	<b>321,017</b>
<b>NET REVENUE (LOSS)</b>	<b>34,725</b>	<b>\$0</b>	<b>\$30,297</b>	<b>\$29,060</b>	<b>0</b>
ACCUMULATED NET REVENUE - JULY 1	12,447				38,368 *
Use of Fund Balance	(6,262)				0
<b>ACCUMULATED NET REVENUE - JUNE 30</b>	<b>\$40,910</b>				<b>\$38,368</b>

\*Reflects a decrease in net revenues of \$2,542,000 resulting from prior year adjustments.

## SEWER OPERATING

(In Thousands)

	FY'17 ACTUAL	FY'18 APPROVED BUDGET	FY'17 ACTUAL THRU 10/31/16	FY'18 ACTUAL THRU 10/31/17	PROJECTED THRU 6/30/18
<b>REVENUES</b>					
Sewer Use Charges	\$329,332	\$333,822	\$116,163	\$121,152	\$333,822
Account Maintenance Fee	15,929	15,738	5,373	5,262	15,738
Infrastructure Investment Fee	18,405	19,019	5,501	6,473	19,019
Rockville Sewer Use	2,907	2,632	1,073	1,008	2,632
Interest Income	1,410	600	256	524	600
Plumbing & Inspection Fees	4,660	4,740	1,537	1,716	4,740
Use of Fund Balance	15,088	11,580	0	0	11,580
Miscellaneous	8,624	8,500	4,303	4,362	8,500
<b>TOTAL REVENUES</b>	<b>396,355</b>	<b>396,631</b>	<b>134,206</b>	<b>140,497</b>	<b>396,631</b>
<b>EXPENSES</b>					
Salaries & Wages	48,676	56,106	16,214	17,037	56,106
Heat, Light & Power	9,366	10,255	2,416	2,446	10,255
Regional Sewage Disposal	53,946	53,617	18,824	17,535	53,617
All Other	108,529	116,572	25,507	26,053	116,572
PAYGO	12,388	17,030	4,129	5,677	17,030
Debt Service	137,905	150,751	42,266	46,183	150,751
<b>GROSS EXPENSES</b>	<b>370,810</b>	<b>404,331</b>	<b>109,356</b>	<b>114,931</b>	<b>404,331</b>
Less: Reconstruction Debt Service Offset	(7,000)	(7,700)	(2,333)	(2,567)	(7,700)
Less: SDC Debt Service Offset	(2,163)	0	(1)	(718)	0
Working Capital Reserve Transfer	3,424	0	0	0	0
<b>NET EXPENSES</b>	<b>365,071</b>	<b>396,631</b>	<b>107,022</b>	<b>111,646</b>	<b>396,631</b>
<b>NET REVENUE (LOSS)</b>	<b>31,284</b>	<b>\$0</b>	<b>\$27,184</b>	<b>\$28,851</b>	<b>0</b>
ACCUMULATED NET REVENUE - JULY 1	129,426				148,080 *
Use of Fund Balance	(11,664)				(11,580)
<b>ACCUMULATED NET REVENUE - JUNE 30</b>	<b>\$149,046</b>				<b>\$136,500</b>

\*Reflects a decrease in net revenues of \$966,000 resulting from prior year adjustments.



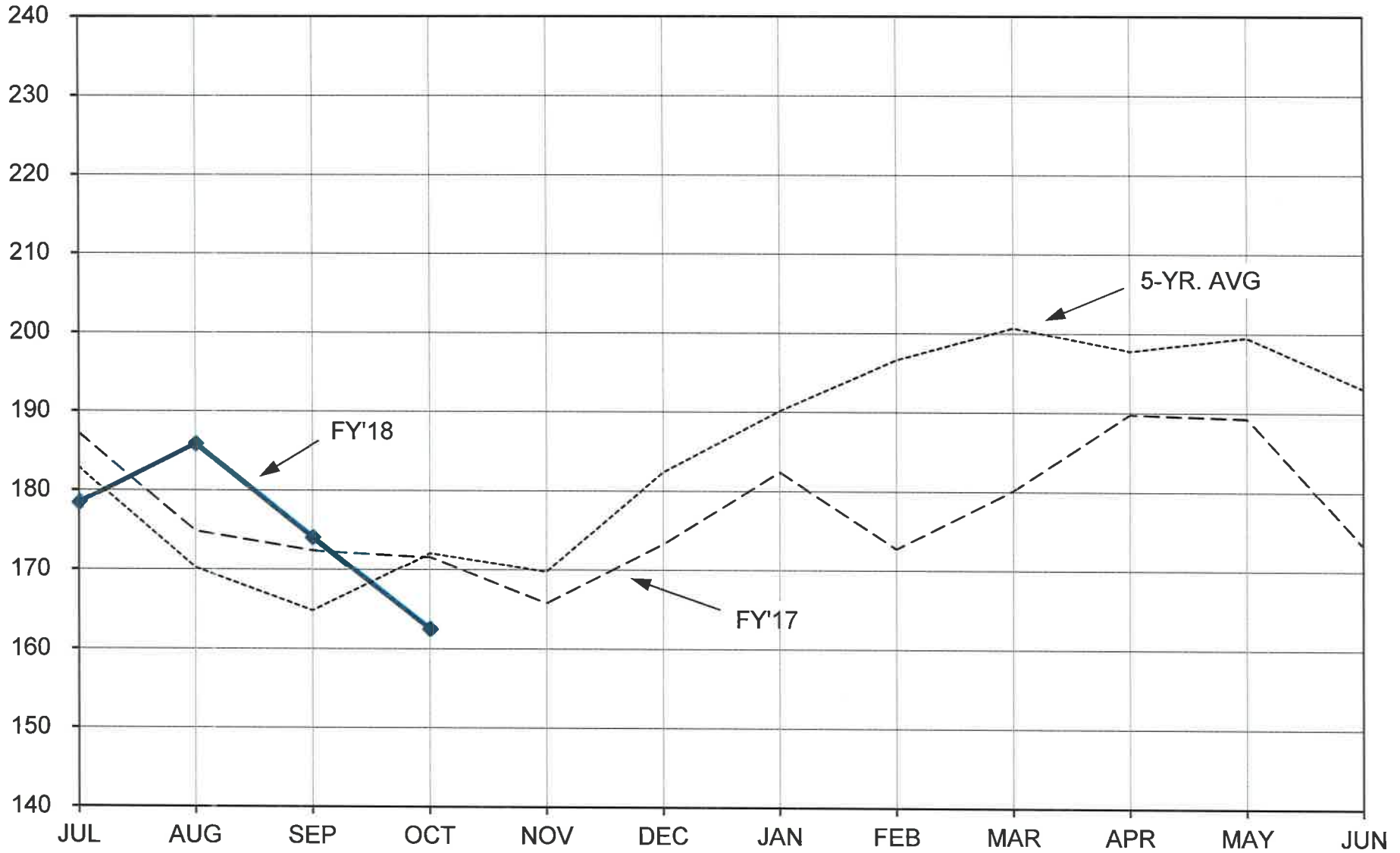
**FY'18  
SEWAGE FLOWS**

<b>MONTH</b>	<b>WSSC PLANTS AVERAGE (MGD)</b>	<b>BLUE PLAINS AVERAGE (MGD)</b>	<b>FY'18 MONTHLY AVERAGE (MGD)</b>	<b>FY'17 MONTHLY AVERAGE (MGD)</b>	<b>FY'18 CUMULATIVE AVERAGE (MGD)</b>
July	61.88	116.50	178.38	187.16	178.38
August	66.10	119.70	185.80	174.85	182.09
September	61.12	112.90	174.02	172.38	179.46
October	54.78	107.70	162.48	171.57	175.18
November				165.76	
December				173.23	
January				182.40	
February				172.70	
March				180.13	
April				189.76	
May				189.26	
June				173.24	

# SEWAGE FLOWS

(INCLUDES BLUE PLAINS)

AVERAGE MGD



## GENERAL BOND DEBT SERVICE FUND

(In Thousands)

	<u>FY'17 ACTUAL</u>	<u>FY'18 APPROVED BUDGET</u>	<u>FY'17 ACTUAL THRU 10/31/16</u>	<u>FY'18 ACTUAL THRU 10/31/17</u>	<u>PROJECTED THRU 6/30/18</u>
<b>REVENUES</b>					
Front Foot Benefit & House Connection Assessments	\$22,039	\$18,852	\$7,840	\$6,854	\$18,852
Interest Income	383	20	64	136	20
Miscellaneous	294	240	103	75	240
Use of Fund Balance	9,800	7,700	3,267	2,567	7,700
Reconstruction Debt Service Offset	(9,800)	(7,700)	(3,267)	(2,567)	(7,700)
<b>TOTAL REVENUES</b>	<u>22,716</u>	<u>19,112</u>	<u>8,007</u>	<u>7,065</u>	<u>19,112</u>
<b>EXPENSES</b>					
Salaries & Wages	688	644	239	216	644
Heat, Light & Power	0	13	0	3	13
All Other	859	1,086	192	176	1,086
Debt Service	14,010	14,145	4,171	5,759	14,145
<b>GROSS EXPENSES</b>	<u>15,557</u>	<u>15,888</u>	<u>4,602</u>	<u>6,154</u>	<u>15,888</u>
<b>NET EXPENSES</b>	<u>15,557</u>	<u>15,888</u>	<u>4,602</u>	<u>6,154</u>	<u>15,888</u>
<b>NET REVENUE (LOSS)</b>	7,159	<u>\$3,224</u>	<u>\$3,405</u>	<u>\$911</u>	3,224
ACCUMULATED NET REVENUE - JULY 1	57,480				54,839
Use of Fund Balance	(9,800)				(7,700) *
<b>ACCUMULATED NET REVENUE - JUNE 30</b>	<u>\$54,839</u>				<u>\$50,363</u>

\* Reflects the transfer of \$7,700,000 for Reconstruction Debt Service from General Bond Debt Service Fund to the Sewer Operating Fund.

## SYSTEM DEVELOPMENT CHARGE ACCOUNT

(In Thousands)

ACCOUNT BALANCE, JULY 1, 2017	\$19,284
<u>ACCOUNT ADDITIONS:</u>	
SDC Revenues, Net	11,228
Interest Income	58
	<hr/>
FUNDS AVAILABLE	30,570
Less MOU Credit Reimbursement	(2,964)
<u>TRANSFERRED TO OPERATING FUNDS:*</u>	
Water Operating - Debt Service	(81)
Sewer Operating - Debt Service	(718)
<u>TRANSFERRED TO BOND FUNDS:</u>	
Water Supply Bond	(6,400)
Sewer Disposal Bond	(5,800)
	<hr/>
Account Balance	14,607
Less Amounts Billed But Not Yet Collected	0
Less Reserve for MOU Related Reimbursements	(4,000)
	<hr/>
AVAILABLE ACCOUNT BALANCE, OCTOBER 31, 2017	<u><u>\$10,607</u></u>

\*Transfers to operating funds service debt issued in FY'16 and are shown on pages 8 & 9 as SDC Debt Service Offset.